

# FY2024 BUDGET IN DEPTH

## LIBRARY HISTORICAL MUSEUM ECONOMIC DEVELOPMENT

---

**MAYOR ABDULLAH H. HAMMOUD**

MICHAEL KENNEDY, FINANCE DIRECTOR

JACK TATE, CHIEF CURATOR, HISTORICAL MUSEUM

JORDAN TWARDY, DIRECTOR OF ECONOMIC DEVELOPMENT

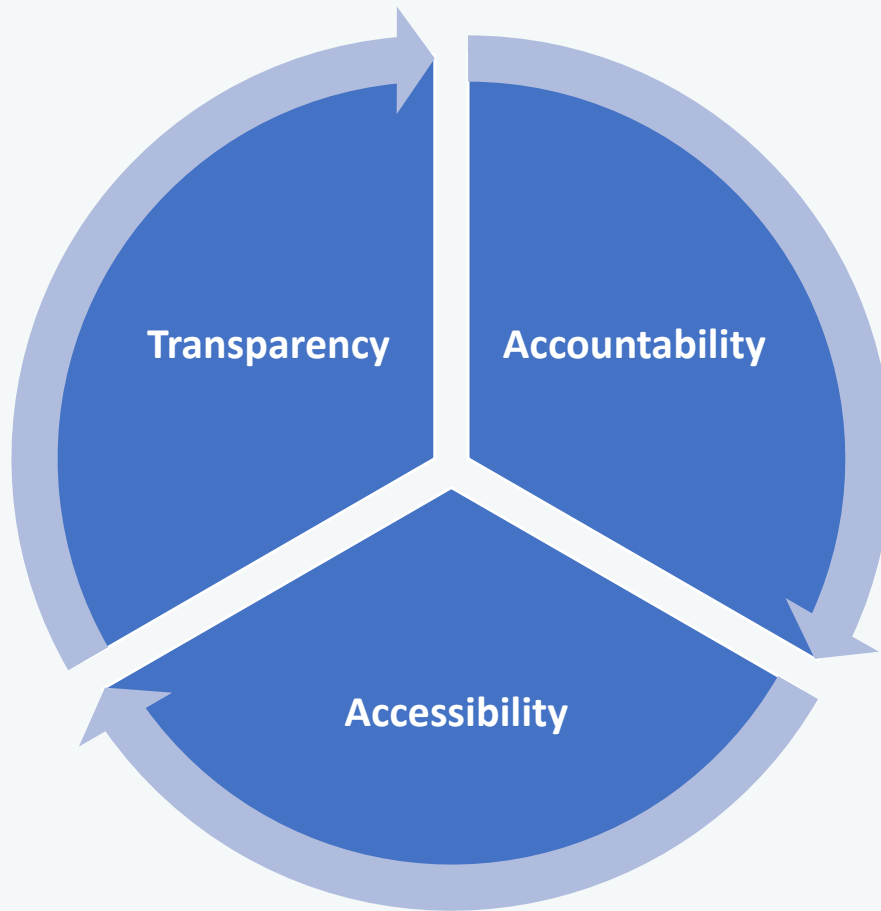
April 26, 2023



**OFFICE OF  
THE MAYOR**  
ABDULLAH H. HAMMOUD

# VALUES OF THE PRESENTATION

---



- ❑ Committed to open dialogue about the budget, its assumptions, and our decision making process
- ❑ Solution oriented approach that is focused on a structurally balanced budget annually
- ❑ Open to alternative solutions, rooted in data and long-term financial solvency
- ❑ Presented and committed to passing a structurally balanced 2024 budget



# MOVING FORWARD

---

Increase revenue through grants, fees and investment

Improve access to and quality of city assets

Improve public safety and community connection

Prioritize flood mitigation practices and funding opportunities

Drive economic growth and development

Reduce long-term financial liabilities

Improve government operations, customer service and transparency



# ECONOMIC DEVELOPMENT FOCUS AREAS

- ❑ Ensuring the quality and sustainability of Dearborn's amenities for today's residents and tomorrow's residents to be is a central part of our strategy
  - ❑ Libraries and Historical Museum



# LIBRARY AND HISTORICAL MUSEUM

---

## 2024 Budget Overview



# 2023 ACCOMPLISHMENTS



July 1 2022 – March 30 2023

## Statistics

### Highlights



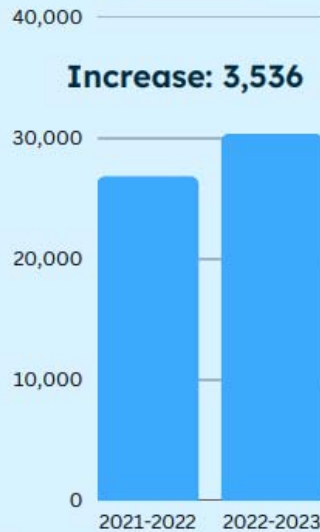
- Celebrated 100 years of Library Service to the community
- Received State Librarian's Excellence Award by the Library of Michigan Foundation and the Library of Michigan
- Reflection Room opened
- New Remote Locker at HFCL
- Grant received for Arabic signage at Esper



**OFFICE OF  
THE MAYOR**  
ABDULLAH H. HAMMOUD

# 2023 ACCOMPLISHMENTS

## Total Active Library Users



**13.4%** Increase in digital content checkouts



**76**

Library tours conducted for Dearborn school classes & groups



Over **250**

partnered community events, programs, and youth activities offered with over

**4,200**

patrons in attendance



**1,969**

Uses of the HFCL Locker since October 2022



Study Rooms are fully occupied **90%** of the time during open library hours

# Individual Rooms: 14  
# Collaboration Rooms: 7



# KEY CHANGES: 2024 BUDGET

Structurally balanced budget for ongoing expenditures and financial commitments

## REVENUE

- Increase in property tax revenue and state funds (\$422k)
  - Maintain 1.54 mills, no requested change

## EXPENDITURES

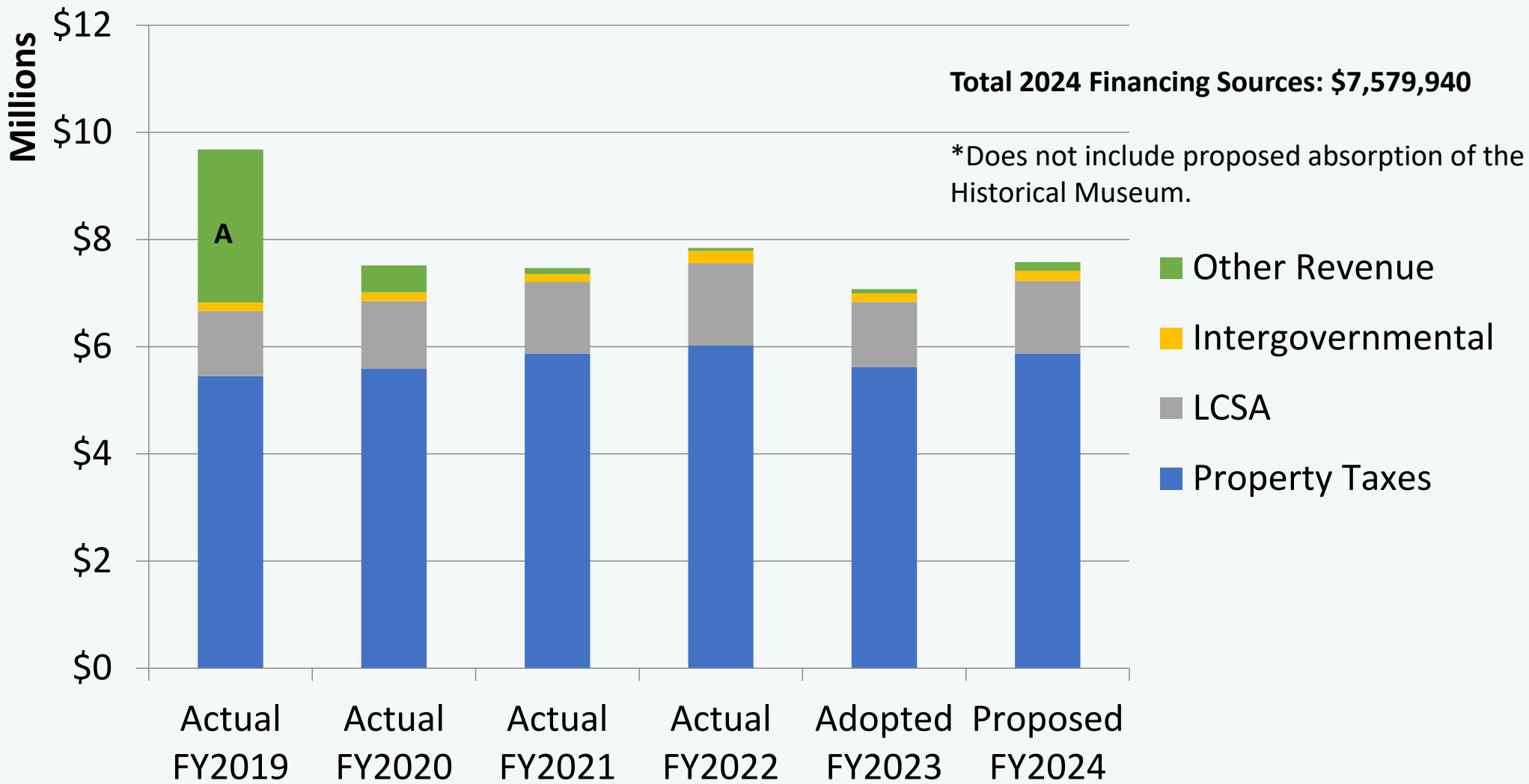
- Reduction in personnel costs (\$70k)
- Increase in capital projects (\$635k)
- Proposal to move Historical Museum to a Library Division (\$350k)\*

\*Not included in numbers; will be included in final budget





# LIBRARY FUND FINANCING SOURCES



*95% of revenues from property taxes and state LCSA funding.*



**A** FY19: Pension and OPEB bond proceeds, \$2.6M.

# LIBRARY FUND FINANCING SOURCES

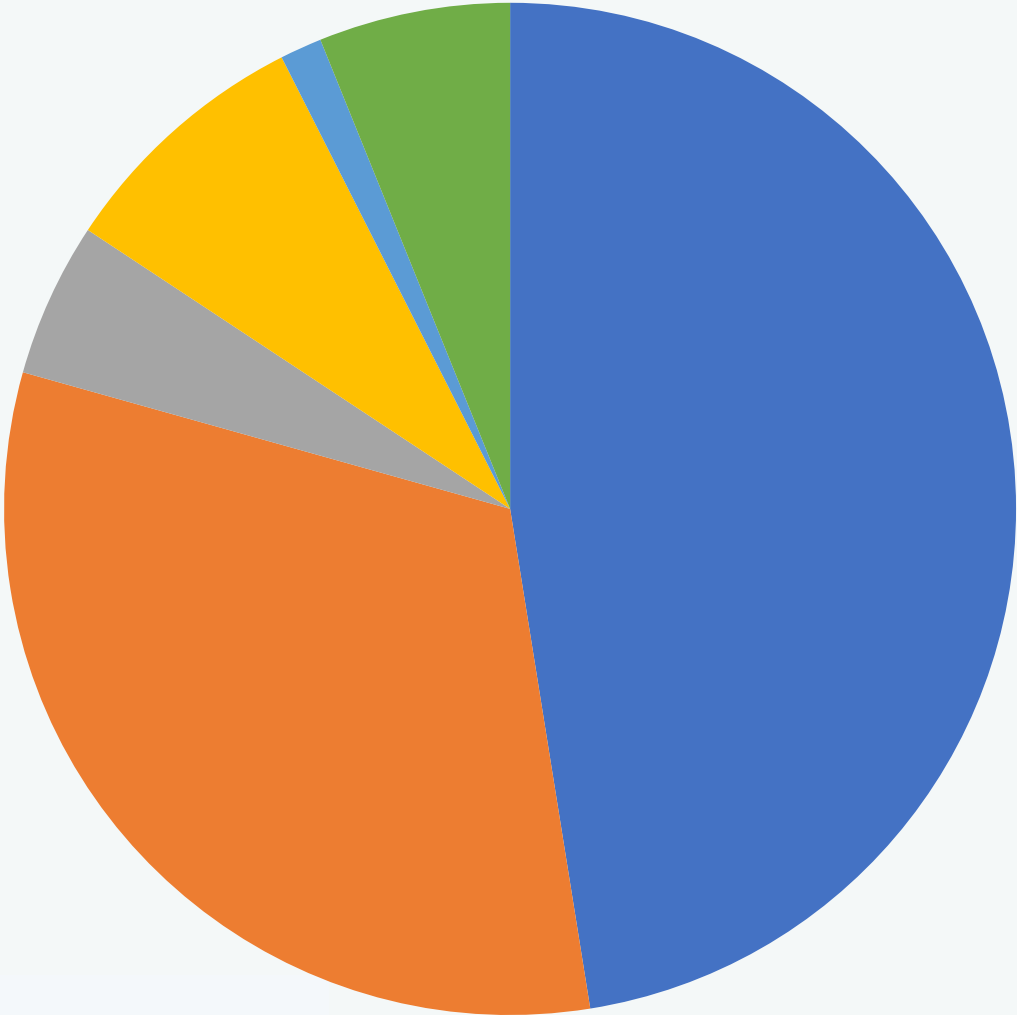
Revenue by Category	<u>Actual</u> FY2019	<u>Actual</u> FY2020	<u>Actual</u> FY2021	<u>Actual</u> FY2022	<u>Adopted</u> FY2023	<u>Proposed</u> FY2024	<u>Variance</u> FY2023 to FY2024	
Property Taxes	\$5,451,236	\$5,588,610	\$5,872,160	\$6,018,043	\$5,615,550	<b>\$5,873,600</b>	\$258,050	5%
Penalties & Interest on Taxes	430	165	346	1,839	-	-	-	0%
<b>Property Taxes Subtotal</b>	<b>5,451,666</b>	<b>5,588,775</b>	<b>5,872,506</b>	<b>6,019,882</b>	<b>5,615,550</b>	<b>5,873,600</b>	<b>A 258,050</b>	<b>5%</b>
<b>Local Community Stabilization Authority</b>	<b>1,215,454</b>	<b>1,261,490</b>	<b>1,334,034</b>	<b>1,537,967</b>	<b>1,218,500</b>	<b>1,355,000</b>	<b>B 136,500</b>	<b>11%</b>
<b>Intergovernmental Revenue</b>	<b>160,061</b>	<b>166,613</b>	<b>146,712</b>	<b>232,349</b>	<b>161,000</b>	<b>190,920</b>	<b>C 29,920</b>	<b>19%</b>
Charges for Services	43,070	21,964	1,839	20,947	21,600	<b>21,000</b>	(600)	-3%
Fines & Forfeits	56,826	26,209	5,889	10,788	15,000	<b>10,000</b>	(5,000)	-33%
Investment Revenue	100,201	69,611	509	(22,658)	1,201	<b>89,683</b>	<b>D 88,482</b>	<b>7367%</b>
Rents & Royalties	11,393	8,081	7,036	6,477	10,178	<b>8,040</b>	(2,138)	-21%
Contributions	7,912	7,320	54,565	5,551	-	<b>1,000</b>	1,000	0%
Reimbursements	37,204	35,459	39,724	32,088	30,216	<b>29,897</b>	(319)	-1%
Other Revenue	5,035	298	5,366	347	800	<b>800</b>	-	0%
Transfers In	-	330,127	-	-	-	-	-	0%
Proceeds from Long-Term Liabilities	2,590,000	-	-	-	-	-	-	0%
<b>Other Revenue Subtotal</b>	<b>2,851,641</b>	<b>499,069</b>	<b>114,928</b>	<b>53,540</b>	<b>78,995</b>	<b>160,420</b>	<b>81,425</b>	<b>103%</b>
<b>Total Library Fund Financing Sources</b>	<b>\$9,678,822</b>	<b>\$7,515,947</b>	<b>\$7,468,180</b>	<b>\$7,843,738</b>	<b>\$7,074,045</b>	<b>\$7,579,940</b>	<b>\$505,895</b>	<b>7%</b>

- A. Property Taxes:** 5% inflationary factor. Proposed millage of 1.54 in FY24 (FY23: 1.54).
- B. LCSA:** Increase based on prior year actuals, and information communicated from State of Michigan.
- C. Intergovernmental Revenue:** Estimated LSTA revenue for Esper (improving access) \$21K. Increase \$8K Library of Michigan (per capita rate increase).
- D. Investment Revenue:** Interest rate increase on pooled cash investments.

# LIBRARY FUND FINANCING USES

---

## FY2024 PROPOSED BUDGET



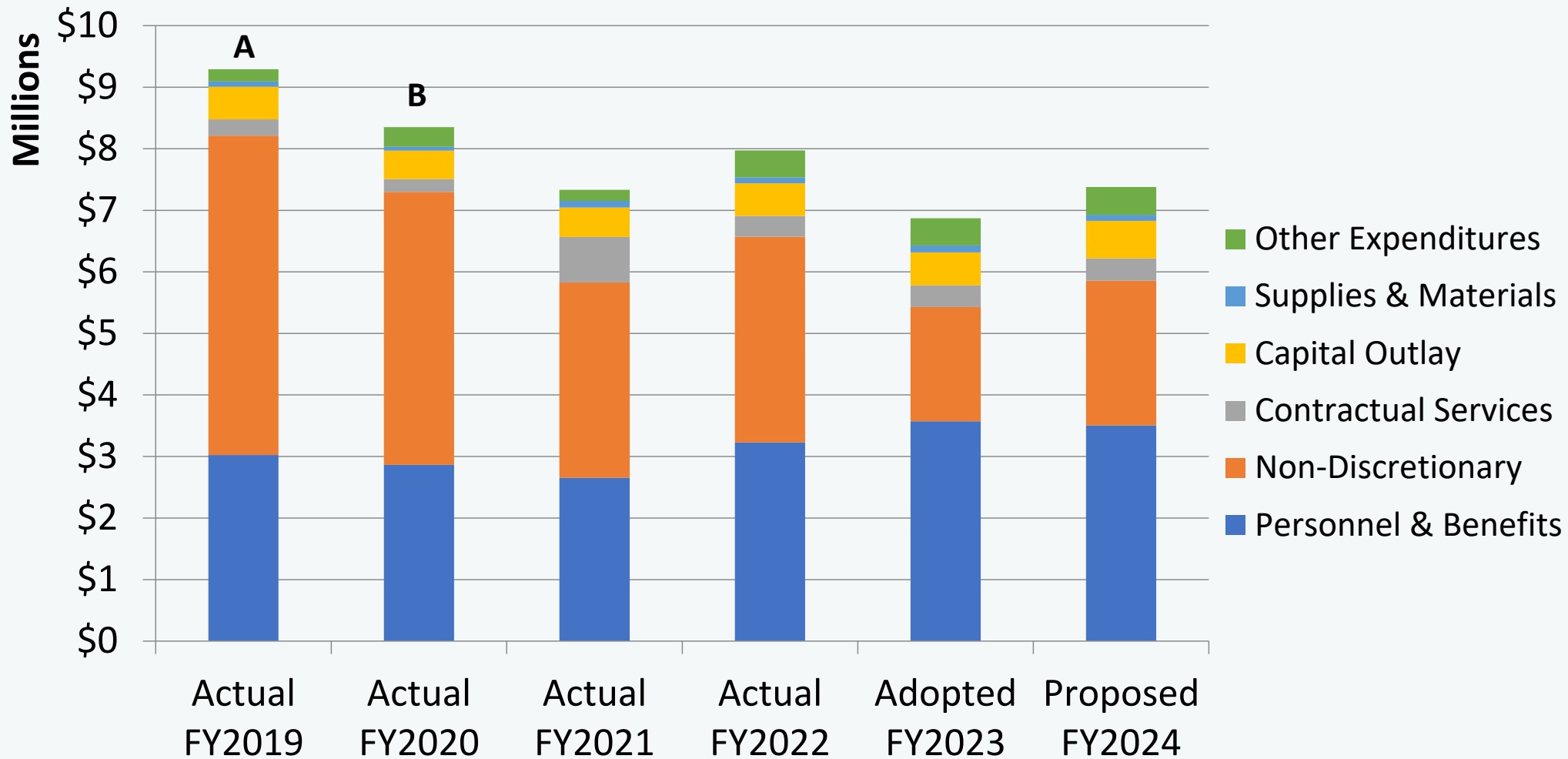
- 48% Personnel & Benefits
- 32% Non-Discretionary
- 5% Contractual Services
- 8% Capital Outlay
- 1% Supplies & Materials
- 6% Other Expenditures

Total Financing Uses: \$7,380,018

\*Does not include proposed absorption of the Historical Museum.



# LIBRARY FUND FINANCING USES



**A. FY2019:** Pension and OPEB Bonding, \$2.6M.

**B. FY2020:** Included return of General Fund contributions, \$1M.

\* Year-over-year changes include fluctuations in Capital Project funding.

# LIBRARY FUND FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance		
<u>Non-Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>		
Postemployment Healthcare	\$1,413,996	\$403,599	\$414,585	\$406,251	\$154,434	<b>\$213,183</b>	<b>A</b>	\$58,749	38%
Ch. 22 General Employee Revised	1,947,330	215,968	282,922	323,000	284,521	<b>258,015</b>	<b>B</b>	(26,506)	-9%
Innovation & Technology	317,716	268,706	368,261	329,138	80,631	<b>313,882</b>	<b>C</b>	233,251	289%
Facility Lease	798,884	710,458	410,192	479,217	505,422	<b>572,089</b>	<b>D</b>	66,667	13%
Fleet & General Liability Insurance	68,770	77,690	102,594	113,416	127,972	<b>123,838</b>		(4,134)	-3%
Communications	38,692	41,808	42,728	38,699	42,608	<b>39,855</b>		(2,753)	-6%
Debt Service	108,535	211,704	211,948	211,931	211,869	<b>211,658</b>		(211)	0%
Transfers Out	498,240	2,509,227	1,342,166	1,656,797	662,894	<b>834,225</b>	<b>E</b>	171,331	26%
Expenses Allocated Out	(2,400)	(2,400)	(2,400)	(2,400)	(2,400)	<b>(2,400)</b>		-	0%
<b>Non-Discretionary Subtotal</b>	<b>5,189,763</b>	<b>4,436,760</b>	<b>3,172,996</b>	<b>3,556,049</b>	<b>2,067,951</b>	<b>2,564,345</b>		<b>496,394</b>	<b>24%</b>

**A. OPEB:** Funding at ADC level.

**B. CH22:** Reduction in ADC level.

**C. Innovation & Technology:** Larger allocation credit applied in FY23. Google subscription.

**D. Facility Lease:** Allocation credit applied in FY23. No credit in FY24.

**E. Transfers Out:** Includes HSA funding, HVAC Bond debt service, and capital project funding. FY24 projects:

- |                                 |        |                              |       |
|---------------------------------|--------|------------------------------|-------|
| • Esper Library Renovation:     | \$350K | • HFCL Garden:               | \$40K |
| • Esper Soffits & Sill repairs: | \$50K  | • R&M Reserve:               | \$40K |
| • Remote Locker:                | \$45K  | • HFCL Garden:               | \$33K |
| • Bryant Slate Roof Repair:     | \$40K  | • Bryant Kitchen / Restroom: | \$14K |



# LIBRARY FUND FINANCING USES

Expenditure by Category	Actual FY2019	Actual FY2020	Actual FY2021	Actual FY2022	Adopted FY2023	Proposed FY2024	Variance FY2023 to FY2024	
<b>Discretionary</b>								
Salary, Wages, & Allowances	2,523,354	2,356,482	2,162,498	2,654,074	2,899,293	<b>2,872,660</b>	(26,633)	-1%
Personnel Services: Benefits	499,566	507,477	493,087	573,426	672,598	<b>630,620</b>	(41,978)	-6%
<b>Personnel &amp; Benefits Subtotal</b>	<b>3,022,920</b>	<b>2,863,959</b>	<b>2,655,585</b>	<b>3,227,500</b>	<b>3,571,891</b>	<b>3,503,280</b>	<b>A (68,611)</b>	<b>-2%</b>
<b>Contractual Services</b>	<b>264,287</b>	<b>208,266</b>	<b>737,830</b>	<b>338,043</b>	<b>352,904</b>	<b>364,668</b>	<b>B 11,764</b>	<b>3%</b>
<b>Capital Outlay</b>	<b>530,399</b>	<b>459,550</b>	<b>480,005</b>	<b>531,279</b>	<b>536,000</b>	<b>609,000</b>	<b>C 73,000</b>	<b>14%</b>
<b>Supplies &amp; Materials</b>	<b>87,230</b>	<b>62,942</b>	<b>107,530</b>	<b>95,817</b>	<b>111,675</b>	<b>98,750</b>	<b>D (12,925)</b>	<b>-12%</b>

- A. **Personnel & Benefits:** Decrease in 4.01 Part Time FTE. (8 slots reduction; 4 Library Page, 2 Office Support, 2 Custodians).
- B. **Contractual Services:** 2% City Service fee increase (\$196K for FY24), Increase overdue mailers / collection \$7K.
- C. **Capital Outlay:** \$25K increase for Library Materials, \$53K Office Furniture (Adult Services Information desk / storage cabinets).
- D. **Supplies & Materials:** People counter funded in FY23 (\$11K).

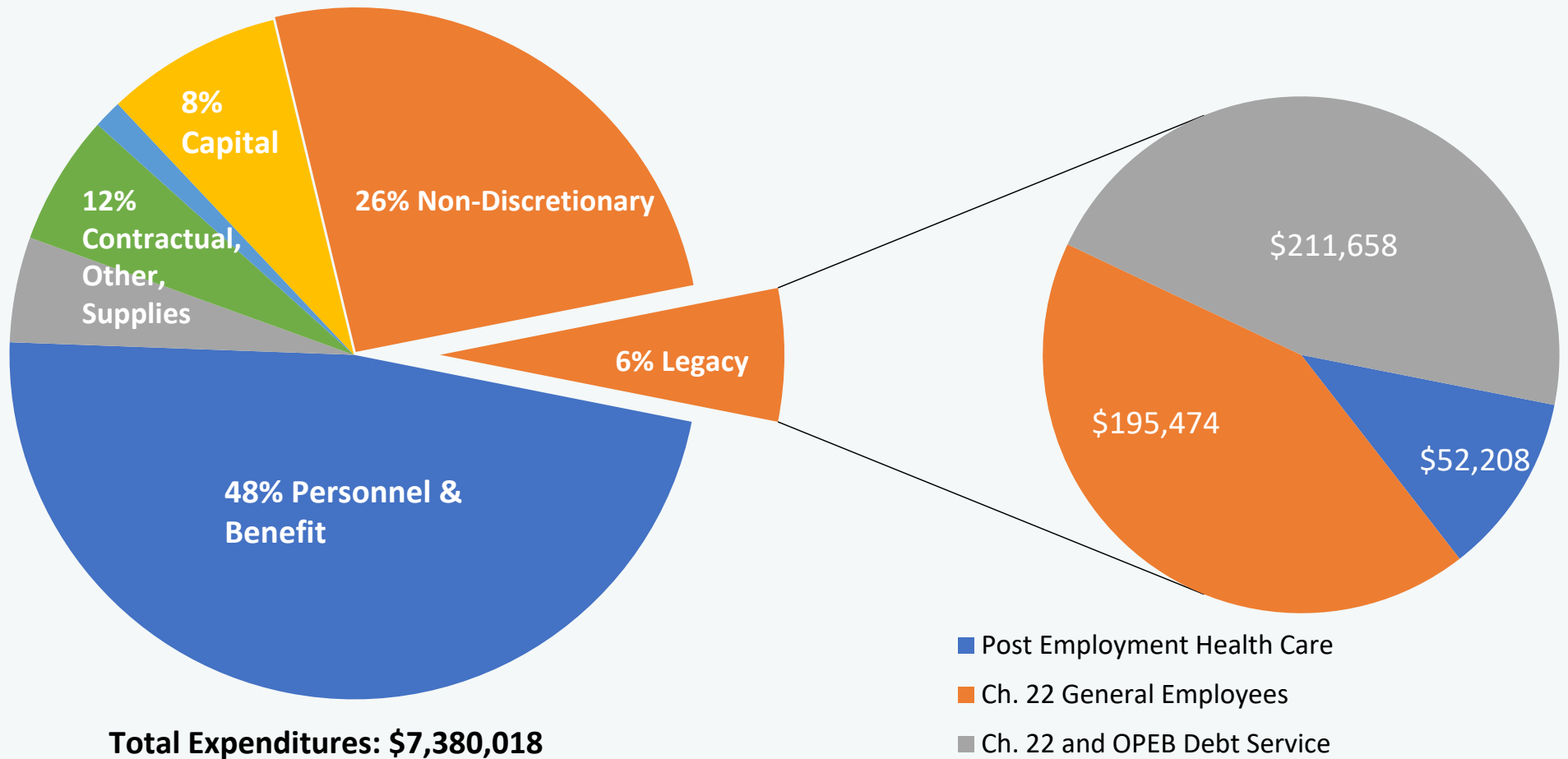
# LIBRARY FUND FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance		
<u>Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>		
Utilities	56,970	72,355	46,908	61,233	63,000	<b>73,000</b>	<b>A</b>	10,000	16%
Repair & Maintenance Services	63,384	69,205	57,099	42,734	69,500	<b>63,250</b>		(6,250)	-9%
Rentals	1,738	5,048	5,271	4,880	7,250	<b>5,250</b>		(2,000)	-28%
Community Promotion	8,707	5,786	1,674	10,717	11,700	<b>10,200</b>		(1,500)	-13%
Printing & Publishing	9,368	8,790	7,532	8,127	12,700	<b>9,500</b>		(3,200)	-25%
Training & Transportation	7,235	3,079	2,266	2,819	14,000	<b>14,000</b>		-	0%
Other Expenses	49,681	154,940	59,957	92,650	33,755	<b>44,775</b>		11,020	33%
Undistributed Appropriations	-	-	-	-	20,000	<b>20,000</b>		-	0%
<b>Other Expenditure Subtotal</b>	197,083	319,203	180,707	223,160	231,905	<b>239,975</b>		8,070	3%
<b>Total Library Fund Financing Uses</b>	<b>\$9,291,682</b>	<b>\$8,350,680</b>	<b>\$7,334,653</b>	<b>\$7,971,848</b>	<b>\$6,872,326</b>	<b>\$7,380,018</b>		<b>\$507,692</b>	<b>7%</b>

**A. Utilities:** Increase in estimated natural gas cost.

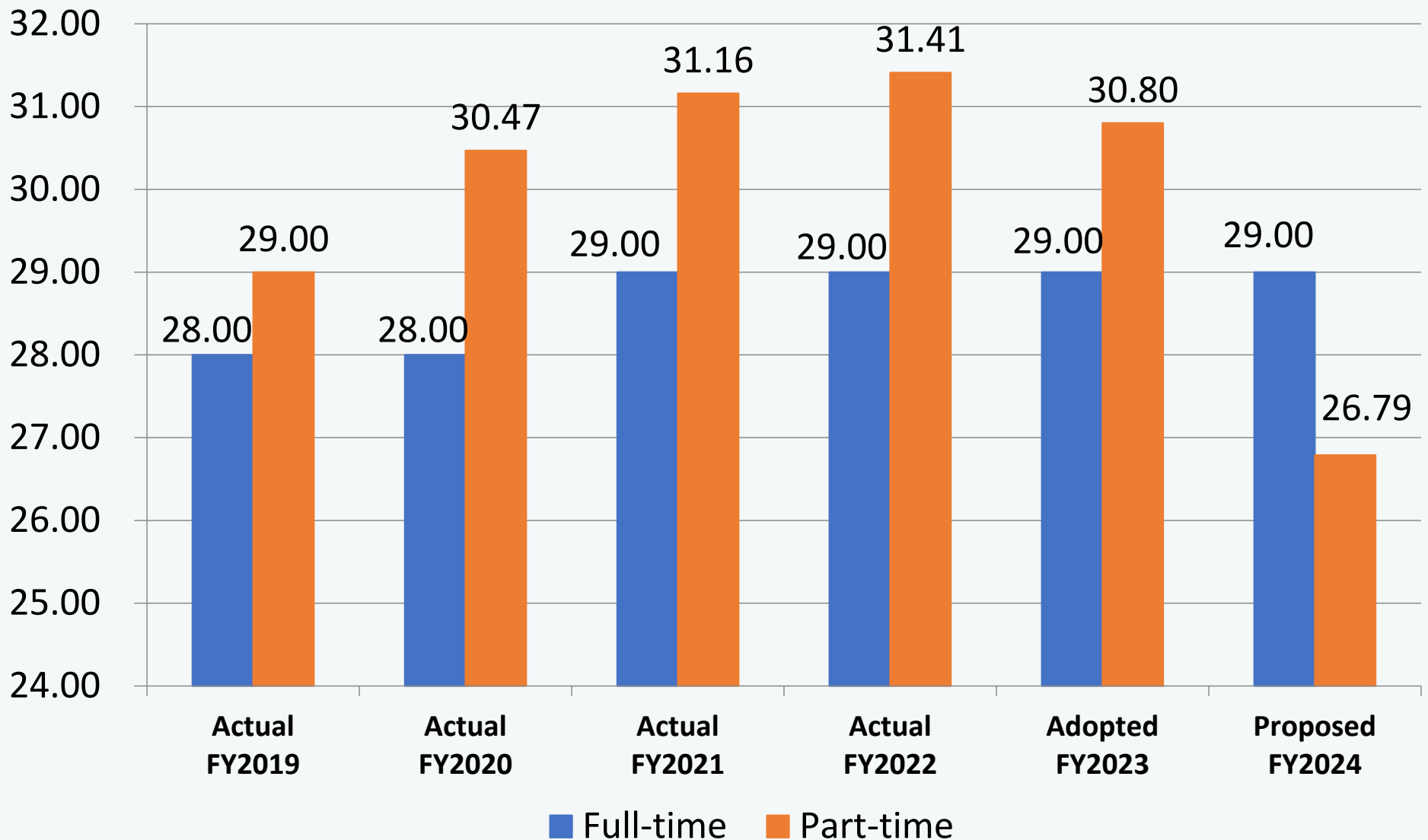
# LEGACY COSTS – LIBRARY

Legacy Cost	<u>Adopted FY2023</u>	<u>FY2023 % of Budget</u>	<u>Proposed FY2024</u>	<u>FY2024 % of Budget</u>	<u>FY2023 to FY2024</u>
Library	448,770	7%	459,339	6%	10,569



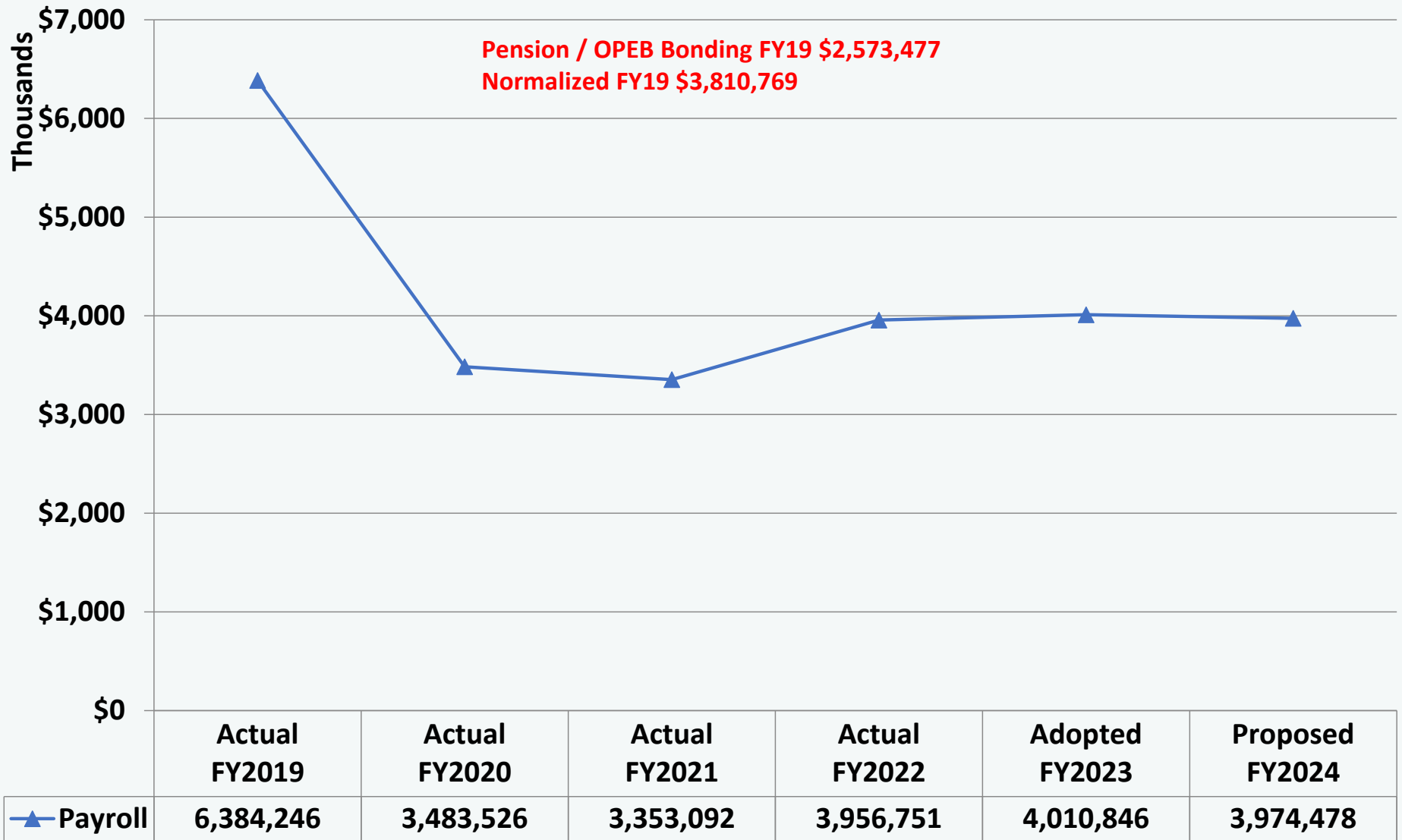


# LIBRARY POSITIONS (FTE)

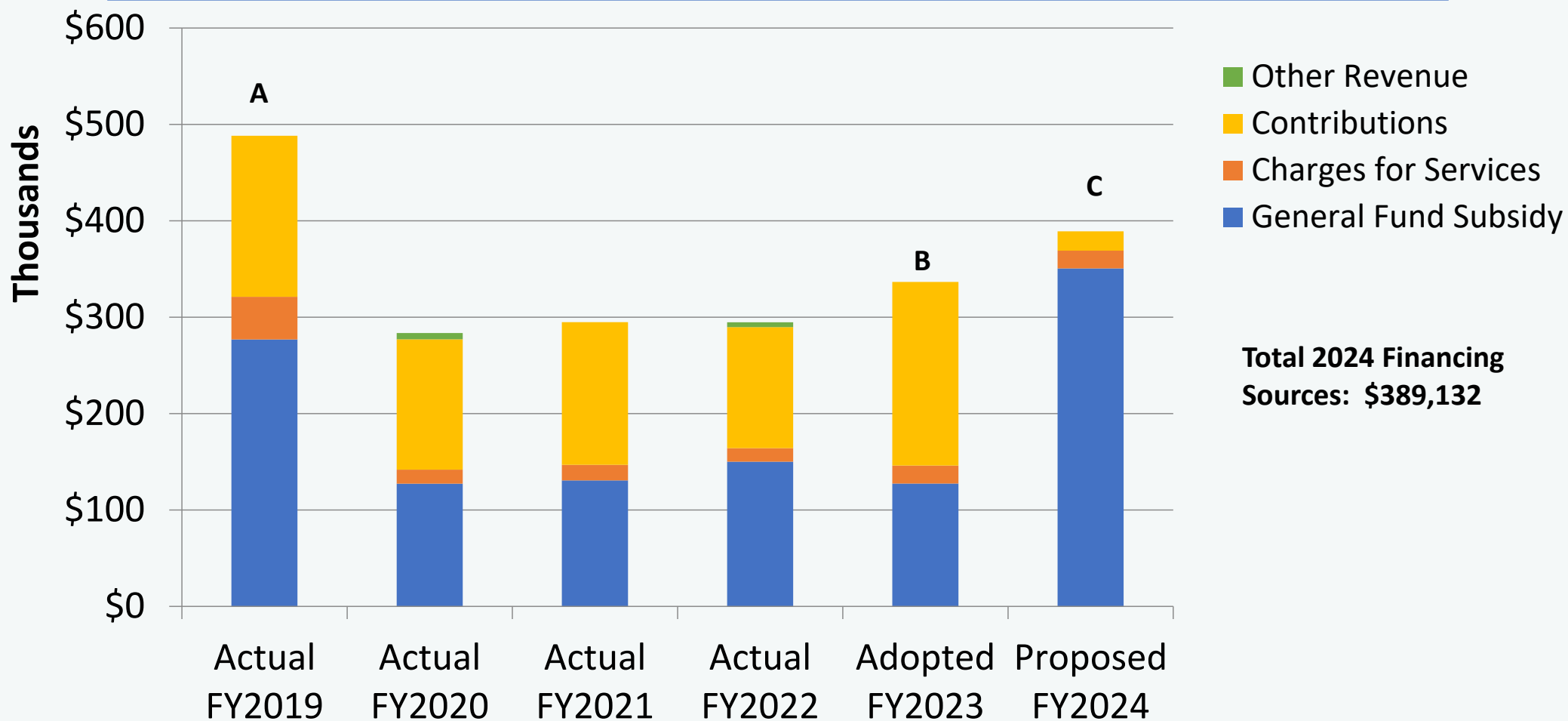


Decrease in 4.01 Part Time FTE. (8 slots reduction; 4 Library Page, 2 Office Support, 2 Custodians).

# LIBRARY PAYROLL EXPENSE



# HISTORICAL COMMISSION FINANCING SOURCES



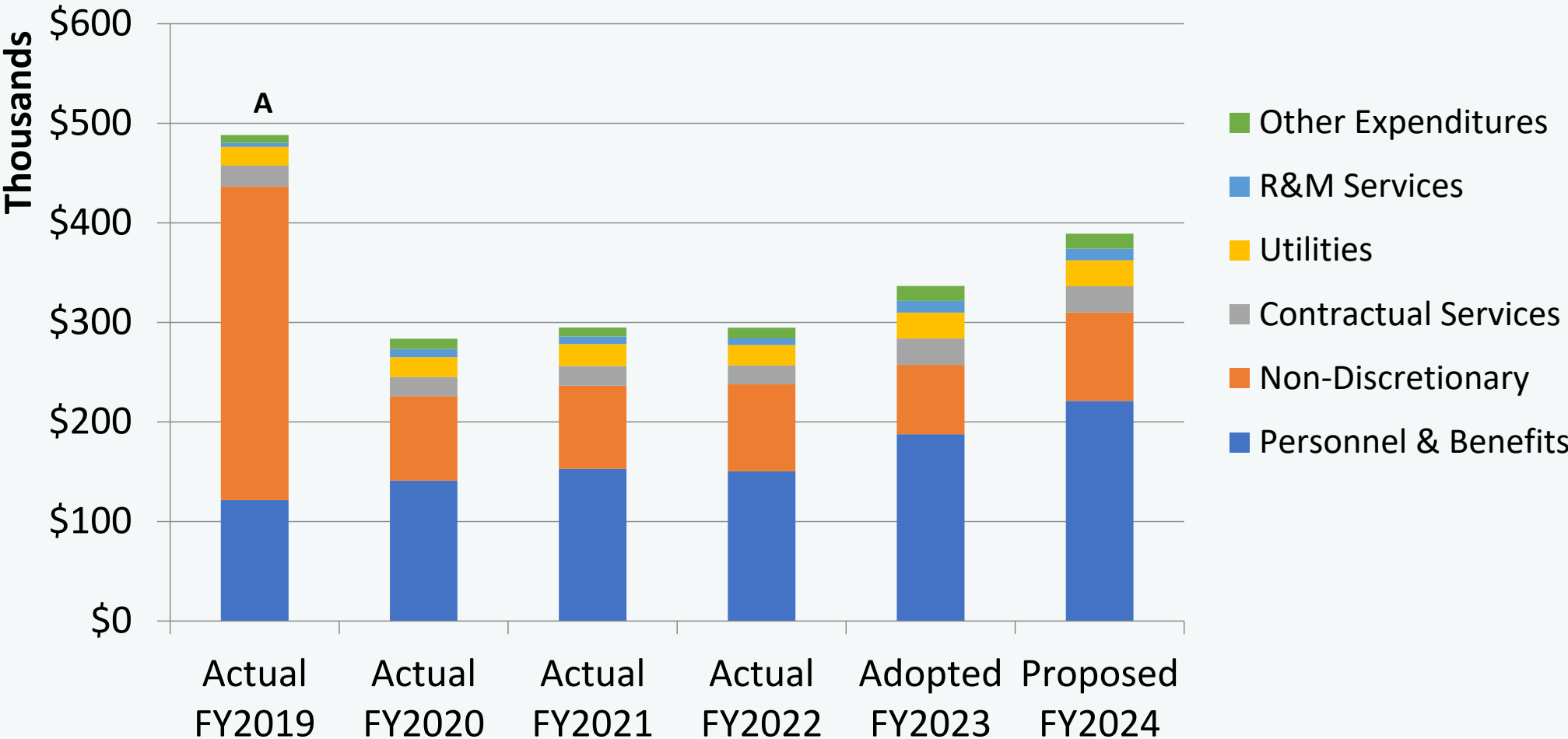
A. FY19 General Fund Subsidy includes \$145K to cover Pension / OPEB related expenditures (funded by bond proceeds).

B. The Ross Trust is estimated to be depleted by the end of FY23 (current balance: \$76,252).

C. FY24 General Fund Subsidy will cover the difference between revenues and expenditures if the department is not moved to Library, \$350k



# HISTORICAL COMMISSION FINANCING USES



A. FY2019: Includes Pension / OPEB related expenditures funded by bond proceeds for \$145K, Funding for Commandant Quarter Porch Renovation for \$70K.

# HISTORICAL COMMISSION FINANCING USES

Expenditure by Category	Actual FY2019	Actual FY2020	Actual FY2021	Actual FY2022	Adopted FY2023	Proposed FY2024	Variance FY2023 to FY2024	
<b>Non-Discretionary</b>								
Postemployment Healthcare	\$ 79,362	\$ 19,785	\$ 19,119	\$ 17,120	\$ 3,166	\$ 4,998	\$ 1,832	58%
Ch. 22 General Employee Revised	112,151	14,483	18,968	21,737	19,317	18,623	(694)	-4%
Innovation and Technology	13,437	12,040	13,622	11,767	3,689	16,387	A 12,698	344%
Facility Lease	23,826	18,882	9,770	14,720	20,953	26,620	B 5,667	27%
Fleet & General Liability Insurance	4,506	4,906	6,896	6,355	6,488	6,230	(258)	-4%
Communications	2,812	2,829	3,299	3,842	4,110	4,011	(99)	-2%
Debt Service	6,103	11,932	11,945	11,944	11,941	11,929	(12)	0%
Transfers Out	72,500	-	-	-	-	-	-	0%
<b>Non-Discretionary Subtotal</b>	\$ 314,697	\$ 84,857	\$ 83,619	\$ 87,485	\$ 69,664	\$ 88,798	\$ 19,134	27%

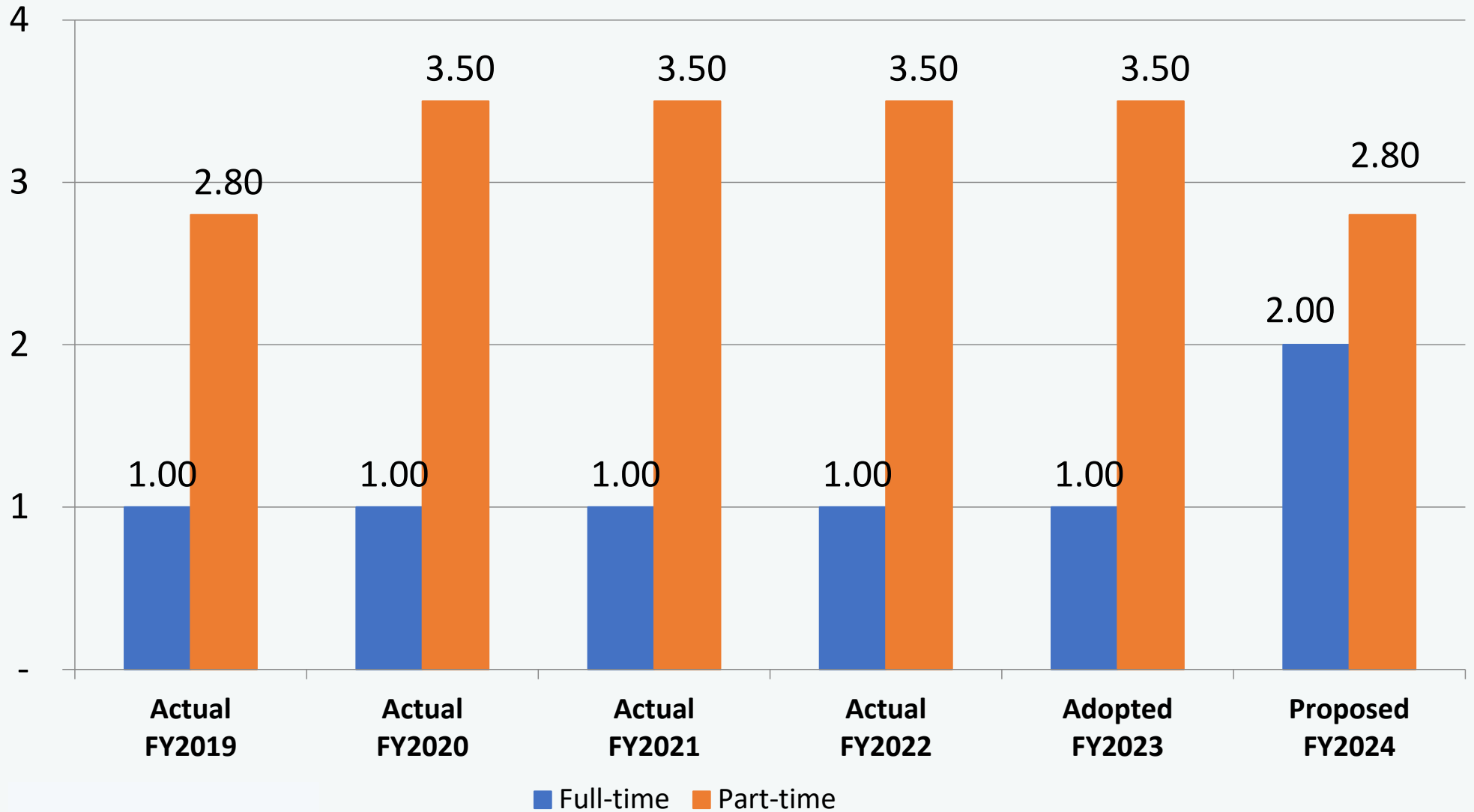
- A. IT allocation increase due to larger credit applied in FY23 and Google subscription costs.
- B. Facility Lease increase due to credit applied in FY23 (no credit in FY24).

# HISTORICAL COMMISSION FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance	
<b>Discretionary</b>	<b>FY2019</b>	<b>FY2020</b>	<b>FY2021</b>	<b>FY2022</b>	<b>FY2023</b>	<b>FY2024</b>	<b>FY2023 to FY2024</b>	
Salary, Wages, & Allowances	106,886	124,124	133,886	132,688	162,733	<b>187,032</b>	24,299	15%
Personnel Services: Benefits	14,675	16,944	18,894	17,648	24,938	<b>34,072</b>	9,134	37%
<b>Personnel &amp; Benefits Subtotal</b>	<b>121,561</b>	<b>141,068</b>	<b>152,780</b>	<b>150,336</b>	<b>187,671</b>	<b>221,104</b>	<b>A 33,433</b>	<b>18%</b>
<b>Contractual Services</b>	<b>21,313</b>	<b>19,143</b>	<b>19,707</b>	<b>18,829</b>	<b>26,500</b>	<b>26,500</b>	-	0%
<b>Utilities</b>	<b>18,698</b>	<b>19,977</b>	<b>22,098</b>	<b>20,481</b>	<b>26,000</b>	<b>26,000</b>	-	0%
<b>Repair &amp; Maintenance Services</b>	<b>4,157</b>	<b>8,268</b>	<b>7,692</b>	<b>6,860</b>	<b>11,750</b>	<b>11,750</b>	-	0%
Printing & Publishing	3,656	4,560	4,843	5,193	7,500	<b>7,500</b>	-	0%
Training & Transportation	557	1,146	20	1,079	1,250	<b>1,250</b>	-	0%
Supplies & Materials	3,094	3,872	3,580	3,813	5,100	<b>5,100</b>	-	0%
Other Expenses	498	716	465	651	1,130	<b>1,130</b>	-	0%
<b>Other Expenditure Subtotal</b>	<b>7,805</b>	<b>10,294</b>	<b>8,908</b>	<b>10,736</b>	<b>14,980</b>	<b>14,980</b>	-	0%
<b>Total Historical Financing Uses</b>	<b>\$488,231</b>	<b>\$283,607</b>	<b>\$294,804</b>	<b>\$294,727</b>	<b>\$336,565</b>	<b>\$389,132</b>	<b>\$52,567</b>	<b>16%</b>

- A. Personnel & Benefits increase: FT wages increase of \$41K for Exhibits Designer added during FY23 and contractual step increases, decrease in PT of \$18K, and increase in Medical insurance for \$7K.

# HISTORICAL COMMISSION POSITIONS (FULL-TIME EQUIVALENTS)



# PROPOSED HISTORICAL MUSEUM MERGING TO LIBRARY FUND

Category	FY2019 Actuals	FY2020 Actuals	FY2021 Actuals	FY2022 Actuals	FY2023 Adopted	FY2024 Proposed	FY2025 Proposed	FY2026 Proposed
Library Revenues	\$9,678,822	\$7,515,947	\$7,468,180	\$7,843,738	\$7,074,045	\$7,579,940	\$7,722,566	\$7,902,978
Library Expenditures	9,291,682	8,350,680	7,334,653	7,971,848	6,872,326	7,380,018	6,983,838	7,188,519
<b>Library Net:</b>	<b>\$387,140</b>	<b>\$(834,733)</b>	<b>\$133,527</b>	<b>\$(128,110)</b>	<b>\$201,719</b>	<b>\$199,922</b>	<b>\$738,728</b>	<b>\$714,459</b>
Museum Revenues	\$63,274	\$56,633	\$45,798	\$48,316	\$37,656	\$38,450	\$38,450	\$38,450
Museum Expenditures	488,231	283,607	294,804	294,727	336,565	389,132	395,461	410,366
<b>Museum Net:</b>	<b>\$(424,957)</b>	<b>\$(226,974)</b>	<b>\$(249,006)</b>	<b>\$(246,411)</b>	<b>\$(298,909)</b>	<b>\$(350,682)</b>	<b>\$(357,011)</b>	<b>\$(371,916)</b>
<b>Combined Net:</b>	<b>\$(37,817)</b>	<b>\$(1,061,707)</b>	<b>\$(115,479)</b>	<b>\$(374,521)</b>	<b>\$(97,190)</b>	<b>\$(150,760)</b>	<b>\$381,717</b>	<b>\$342,543</b>

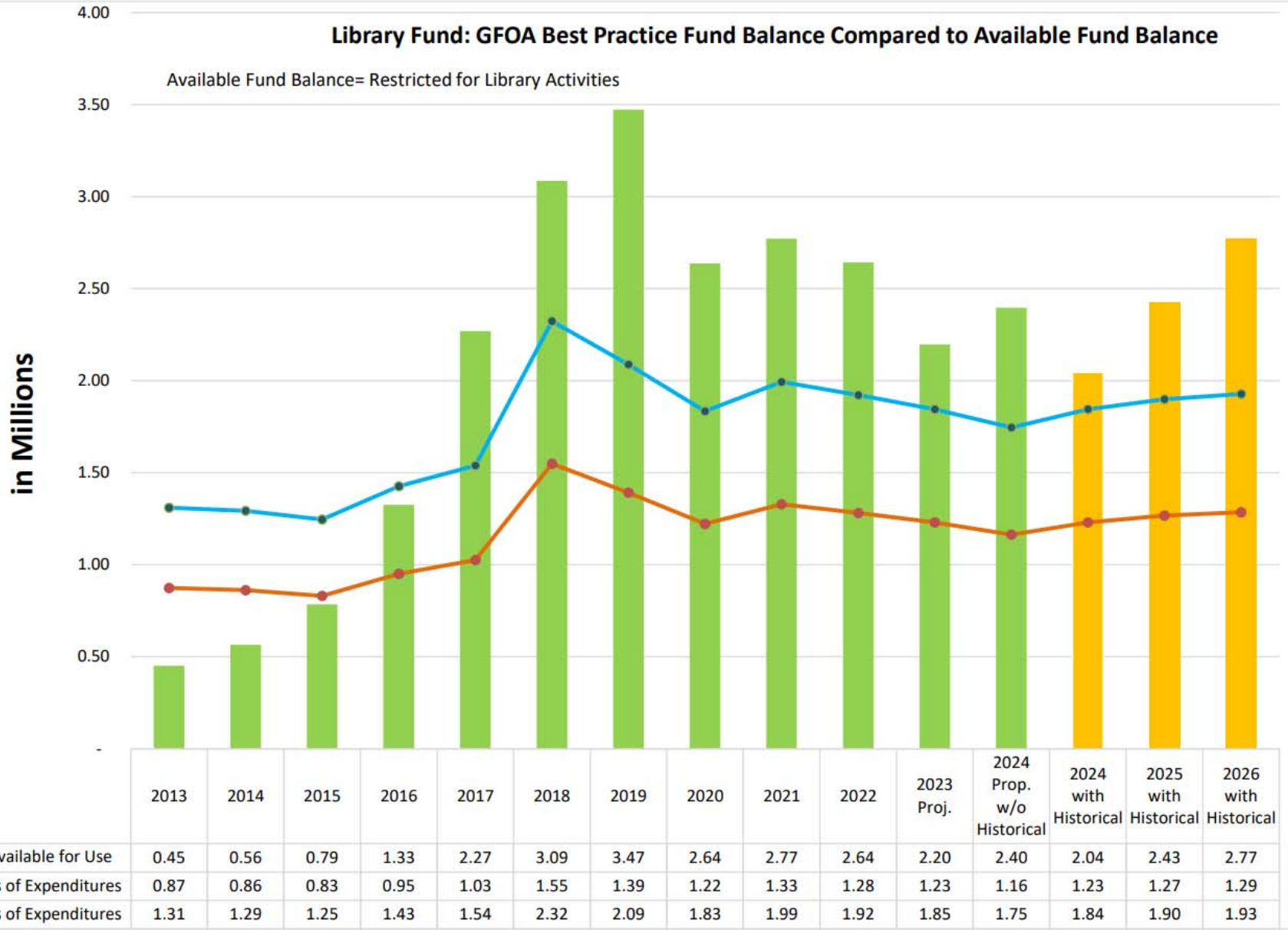
- Library FY2020 included \$1M return of General Fund Contributions.
- Library FY2021 included \$318K retroactive City Service Fee charge.
- Library FY2022 included \$1.3M for HVAC renovation projects.
- FY2024 – FY2026 assumes consistent Library millage of 1.54 mills
- Museum shown net of Ross Trust subsidy (current Ross Trust balance: \$76,252).
- Museum FY19 included \$70K for Commandant Quarter Porch, \$145K Pension / OPEB bonds.





### Library Fund: GFOA Best Practice Fund Balance Compared to Available Fund Balance

Available Fund Balance= Restricted for Library Activities



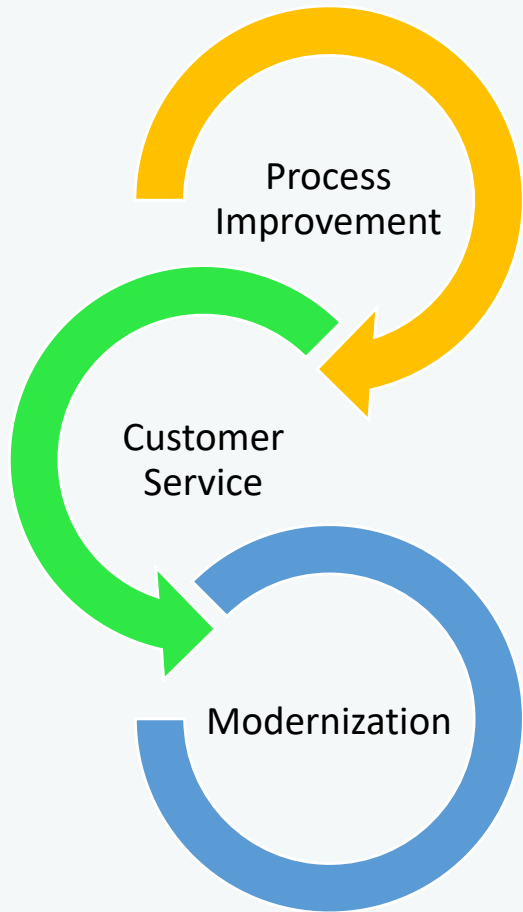
# ECONOMIC DEVELOPMENT

---

## 2024 Budget Overview



# ECONOMIC DEVELOPMENT BUILDING BLOCKS



# KEY STATISTICS: YEAR IN REVIEW

## Services Provided

- 6,000 permits issued since April 2022
- 1,000 Certificates of Occupancy issued since April 2022
- 1,400 Code enforcement resolutions citywide since April 2022
- 169 business liaison visits since January 2023
- First Ramadan Nights festival staged in West Downtown
- Expanded restaurant week of 45 businesses city-wide, with an average increase of 25% in revenue for participants

## Benefit to the City

- Online permitting application development begun
- Activated over \$240 million in new private investment
- Awarded \$780k for placemaking in East Downtown
- Grant application to improve streetscape on Warren Avenue (\$25M)
- Comprehensive plan for \$26.3 M in CDBG-DR funds to address flood mitigation strategies
- Over \$250k in assistance for home rehabilitation, homelessness prevention and supportive services
- Funding for housing market study – targeted sites and citywide
- Master plan update began – first in over 10 years

## Reorganization – Phase 1 and 2 Completed

- Move to full-time employees for critical services
- Restructure business support services, events management, program management and promotion for commercial districts
- Additional staff added for CDBG to support housing rehabilitation and increase programming
- Additional planners to support project evaluation and customer service
- Additional support for front line services at DAC



# KEY CHANGES: 2024 BUDGET

Structurally balanced budget for ongoing expenditures and financial commitments

## REVENUE

- \$130k in additional fee revenue
- Reduction in CDBG funds for staffing (\$275k), shift to programs
- Use of partner revenue to business support services

## EXPENDITURES

- Increase in personnel and legacy costs (\$327k)
- Increase in training costs (\$27k)
- Allocation of funding from partners, in concert with ED, to support projects, like housing study



# KEY AREAS FOR FOCUS: APRIL 2023 FORWARD

---

- Online permit application began, inspection and occupancy tracking included
- Develop RFPs for priority site development in commercial areas
- \$2.1 M design and façade improvement program for Warren Avenue launched
- Establish special assessment commercial districts for sanitation, litter control and snow maintenance
- First ever Dearborn Building Expo – Blueprints and Basics (September 2023)
- Complete \$100k Shade Plaza Project (Dix-Vernor)



# KEY AREAS FOR FOCUS: APRIL 2023 FORWARD

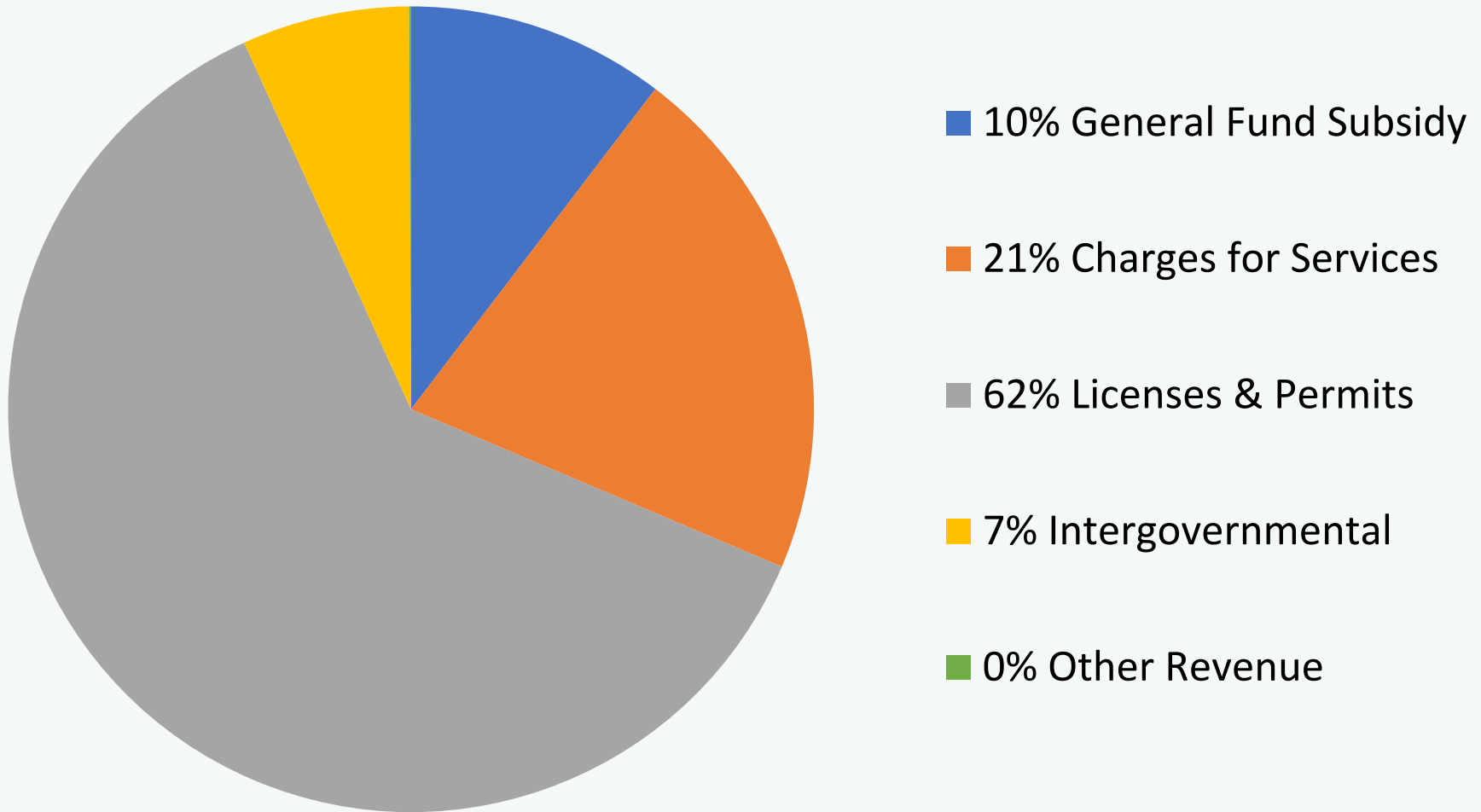
- Complete ordinance updates for lot coverage, nonconformity, signs and West Dearborn form based code by late June
- Update and standardize application materials and translate
- Establish standard service response times and track performance metrics
- Overhaul intake process for projects, with a projected timeline for each project
- Launch education and outreach series for common issues for businesses and residents
- Fully implement customer service training and standards for all positions



# ECONOMIC DEVELOPMENT FINANCING SOURCES

---

## FY2024 PROPOSED BUDGET

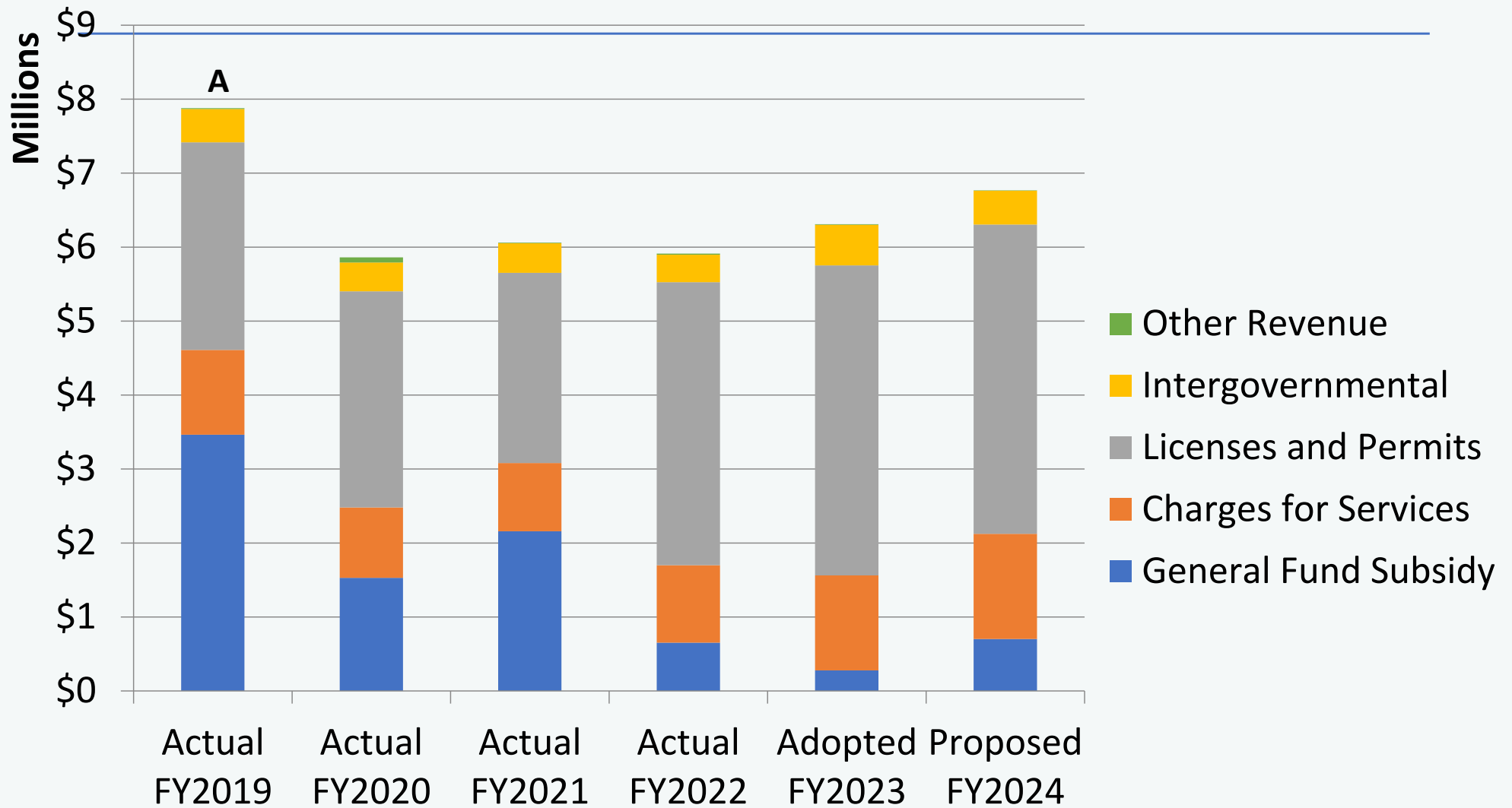


**Total Finance Sources: \$6,766,141**





# ECONOMIC DEVELOPMENT FINANCING SOURCES



A. FY19 Increase in General Fund subsidy is due to Pension / OPEB bonding (\$2.1M)



# ECONOMIC DEVELOPMENT FINANCING SOURCES

Revenue by Category	Actual FY2019	Actual FY2020	Actual FY2021	Actual FY2022	Adopted FY2023	Proposed FY2024	Variance FY2023 to FY2024		
<b>General Fund Subsidy</b>	\$ 3,463,814	\$ 1,528,949	\$ 2,159,296	\$ 652,046	\$ 278,073	<b>\$ 701,793</b>	<b>A</b>	\$ 423,720	152%
<b>Charges for Services</b>	1,146,310	952,977	921,162	1,048,090	1,284,265	<b>1,422,590</b>	<b>B</b>	138,325	11%
<b>Licenses and Permits</b>	2,804,916	2,920,625	2,572,410	3,825,582	4,190,300	<b>4,181,497</b>		(8,803)	0%
<b>Intergovernmental</b>	450,784	390,399	398,423	370,930	550,000	<b>455,000</b>	<b>C</b>	(95,000)	-17%
Rents & Royalties	9,083	9,078	9,151	6,096	7,029	<b>5,261</b>		(1,768)	-25%
Contributions	2,000	-	-	-	-	-		-	0%
Reimbursements	-	-	-	-	-	-		-	0%
Other Revenue	-	60,000	-	10,150	-	-		-	0%
<b>Other Revenue Subtotal</b>	11,083	69,078	9,151	16,246	7,029	<b>5,261</b>		(1,768)	-25%
<b>Total Economic Development Financing Sources</b>	\$ 7,876,907	\$ 5,862,028	\$ 6,060,442	\$ 5,912,894	\$ 6,309,667	<b>\$ 6,766,141</b>		\$ 456,474	7%

**A. General Fund Subsidy:**

- Net increase in other revenue categories: \$33K
- Increase in Personnel Costs (all divisions, including PEHC / CH22): \$327K
- Increase in Innovation & Technology Allocation: \$66K
- Increase in Facility Lease Allocation: \$33K
- Increase in Training: \$27K

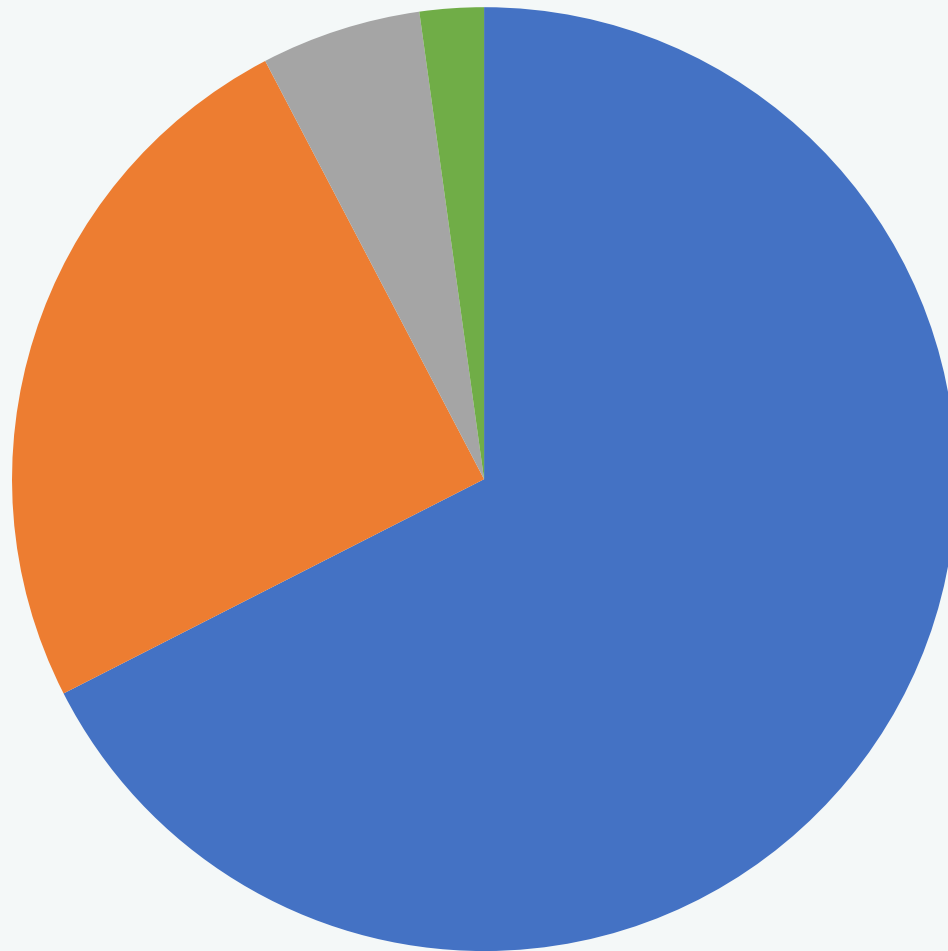
**B. Charges for Services:** \$108K increase in anticipated Inspection Revenue. Compliance Agreements, Re-inspection fees, \$30K.

**C. Intergovernmental:** CDBG funding changes: Decrease of \$275K with elimination of PT Code Enforcement Officers. \$180K increase for Program Admin, Home Rehab, Public Community Health projects.

# ECONOMIC DEVELOPMENT FINANCING USES

## FY2024 PROPOSED BUDGET

---



■ 68% Personnel & Benefits

■ 25% Non-Discretionary

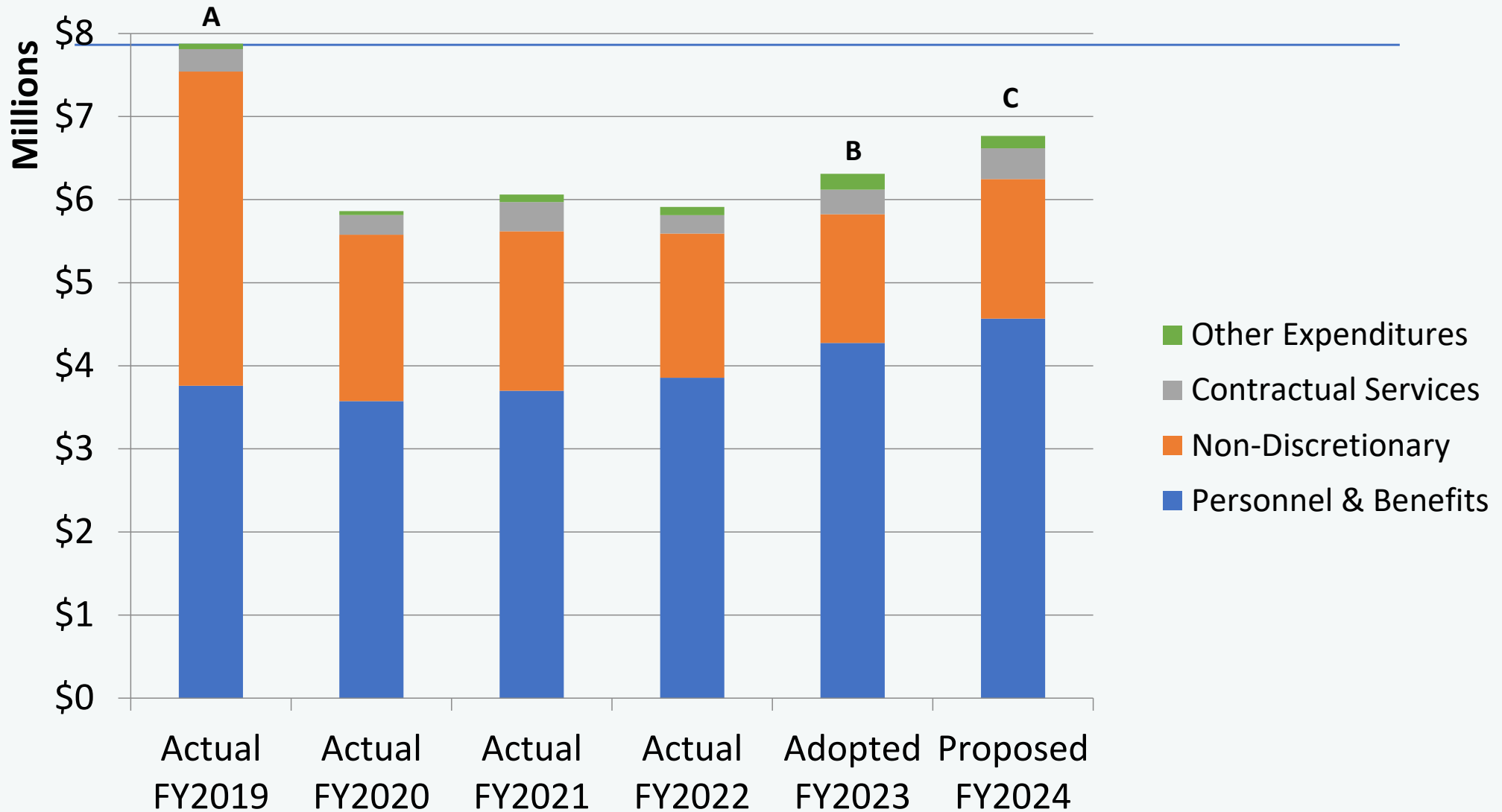
■ 5% Contractual Services

■ 2% Other Expenditures

**Total Expenditures: \$6,766,141**



# ECONOMIC DEVELOPMENT FINANCING USES



- A. **FY2019:** Included Pension and OPEB Bonding (\$2.1M).
- B. **FY2023:** Adopted included 1 additional FT Grant Manager, 1 Accountant I (converted to OAIV during FY23)
- C. **FY2024:** Personnel & Benefits increase (\$292K). 2 additional Planners, 1 Assistant Building Official, 12.60 PT FTE Code Enforcements Officers converted to 5 FT.



# ECONOMIC DEVELOPMENT FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance		
<u>Non-Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>		
Postemployment Healthcare	\$ 1,263,986	\$ 289,408	\$ 320,782	\$ 202,265	\$ 70,529	\$ 111,003	A	\$ 40,474	57%
Ch. 22 General Employee Revised	1,514,555	173,616	206,953	126,219	100,806	97,596		(3,210)	-3%
Ch. 22 General Employee Operative	51,302	181	9,017	5,385	9,550	6,824	B	(2,726)	-29%
Innovation and Technology	128,455	102,616	120,320	162,147	87,052	153,305	C	66,253	76%
Central Garage Services	6,772	7,066	8,544	17,506	19,000	6,100	D	(12,900)	-68%
Fleet Replacement	12,000	14,858	-	3,000	-	-		-	0%
Facility Lease	249,903	207,530	125,075	167,494	176,070	209,196	E	33,126	19%
Fleet & General Liability Insurance	29,870	38,310	58,766	56,577	70,288	71,921		1,633	2%
Communications	30,452	25,147	42,321	44,468	40,285	45,292		5,007	12%
Central Garage Fuel	1,887	1,942	1,055	2,247	3,300	3,000		(300)	-9%
Debt Service	90,501	179,673	188,786	188,765	188,710	188,546		(164)	0%
Transfers Out	408,278	981,733	901,764	825,825	824,505	826,849		2,344	0%
Expenses Allocated Out	(6,248)	(18,078)	(63,240)	(65,620)	(40,000)	(40,000)		-	0%
<b>Non-Discretionary Subtotal</b>	<b>3,781,713</b>	<b>2,004,002</b>	<b>1,920,143</b>	<b>1,736,278</b>	<b>1,550,095</b>	<b>1,679,632</b>		<b>129,537</b>	<b>8%</b>

- A. **OPEB:** Funding at ADC level.
- B. **CH22:** Reduction in required ADC.
- C. **Innovation and Technology:** Larger allocation credit applied in FY23 and Google subscription.
- D. **Central Garage:** Decrease in pooled vehicle use / charges.
- E. **Facility Lease:** Allocation credit applied in FY23. No credit in FY24.



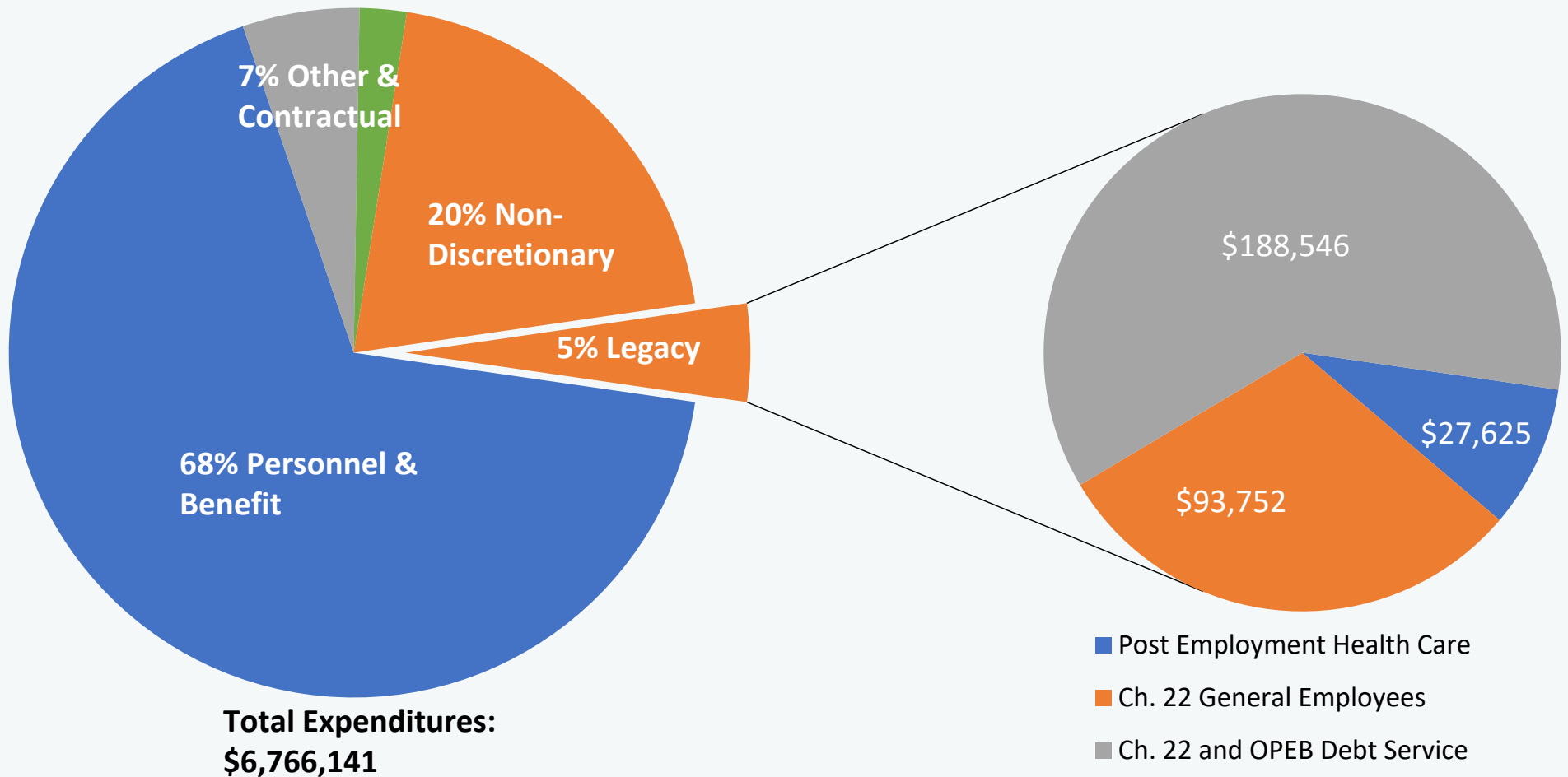
# ECONOMIC DEVELOPMENT FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance	
<u>Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>	
Salary, Wages, & Allowances	\$ 3,052,657	\$ 2,893,176	\$ 2,953,591	\$ 3,041,431	\$ 3,286,832	<b>\$ 3,604,890</b>	\$ 318,058	10%
Personnel Services: Benefits	707,592	680,817	746,657	814,656	988,165	<b>962,357</b>	(25,808)	-3%
<b>Personnel &amp; Benefits Subtotal</b>	3,760,249	3,573,993	3,700,248	3,856,087	4,274,997	<b>4,567,247</b>	<b>A</b> 292,250	7%
<b>Contractual Services</b>	269,418	236,587	351,157	220,715	293,710	<b>370,813</b>	<b>B</b> 77,103	26%
Repair & Maintenance Services	5,364	5,533	4,076	5,191	5,450	<b>5,450</b>	-	0%
Community Promotion	1,574	170	-	567	1,000	<b>1,500</b>	500	50%
Printing & Publishing	487	103	201	-	250	<b>250</b>	-	0%
Training & Transportation	8,445	4,269	4,211	6,776	10,540	<b>37,885</b>	<b>C</b> 27,345	259%
Supplies & Materials	34,861	27,125	71,285	70,748	147,080	<b>75,259</b>	<b>D</b> (71,821)	-49%
Other Expenses	14,796	10,246	9,121	16,534	26,545	<b>28,105</b>	1,560	6%
<b>Other Expenditure Subtotal</b>	65,527	47,446	88,894	99,814	190,865	<b>148,449</b>	(42,416)	-22%
<b>Total Economic Development Financing Uses</b>	<b>\$ 7,876,907</b>	<b>\$ 5,862,028</b>	<b>\$ 6,060,442</b>	<b>\$ 5,912,894</b>	<b>\$ 6,309,667</b>	<b>\$ 6,766,141</b>	<b>\$ 456,474</b>	<b>7%</b>

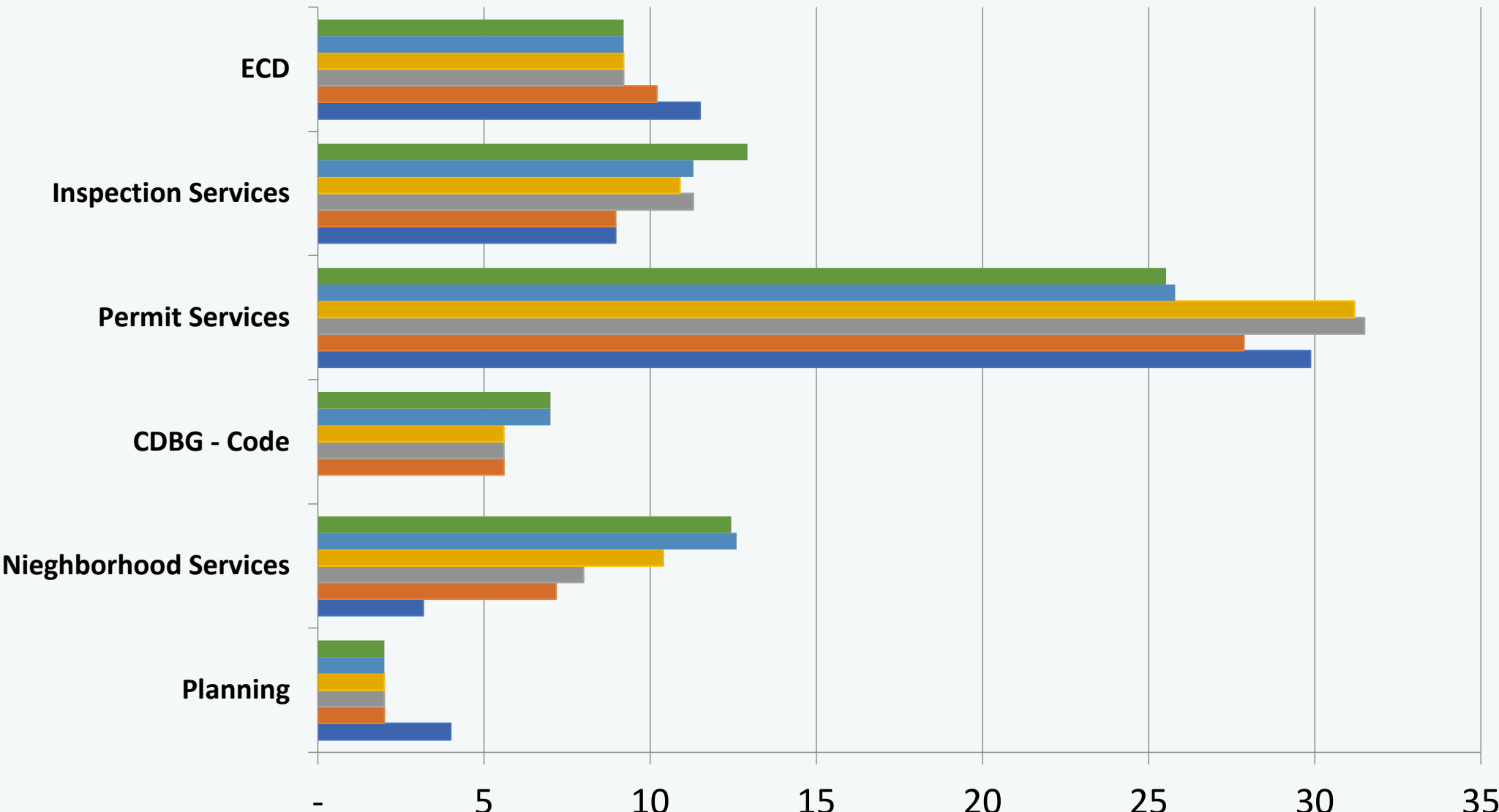
- A. Personnel & Benefits:** 1 Grant Manager, 2 Planners, 1 Assistant Building Official, 5 Code Officers approved in FY2023. 12.6 FTE PT Code Officers removed. PT Office Support III eliminated (.70 FTE). Increase pay rates for PT Inspectors.
- B. Contractual Services:** Wayne Metro Liaison (\$46K), Public Community Health Projects (\$34K) (CDBG funded).
- C. Training & Transportation:** Increased training for new FT employees.
- D. Supplies & Materials:** \$100K reduction from FY23 for additional Vector Supplies. New Plotter in FY24 (\$28K).

# LEGACY COSTS – ECONOMIC DEVELOPMENT

Legacy Cost	<u>Adopted</u> <u>FY2023</u>	<u>FY2023 %</u> <u>of Budget</u>	<u>Proposed</u> <u>FY2024</u>	<u>FY2024 % of</u> <u>Budget</u>	<u>FY2023 to</u> <u>FY2024</u>
Economic Development	299,404	4.7%	309,923	4.6%	10,519

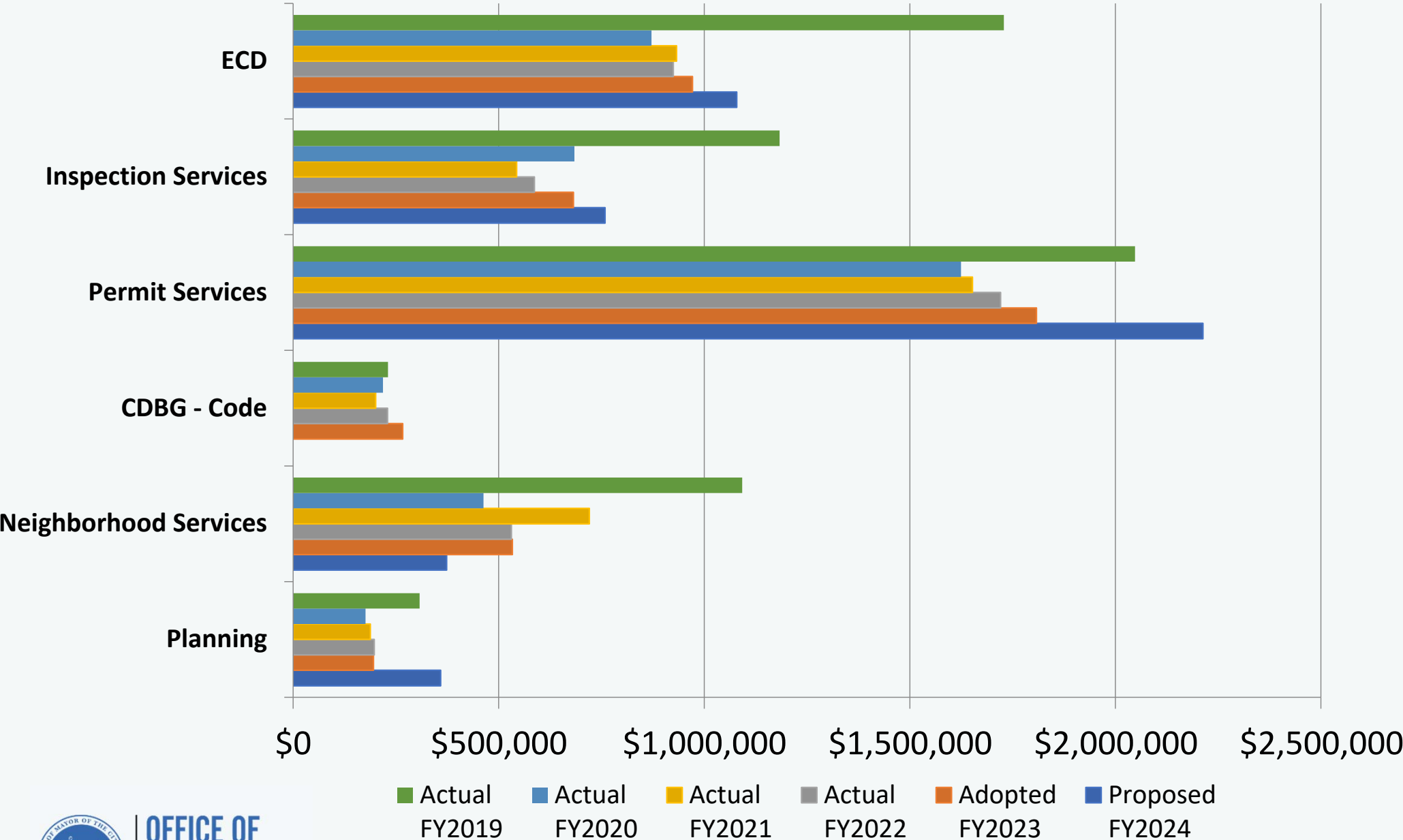


# ECONOMIC DEVELOPMENT POSITIONS (FULL-TIME EQUIVALENTS)





# ECONOMIC DEVELOPMENT PAYROLL EXPENSE



# PARTNERS IN ECONOMIC DEVELOPMENT

- ❑ West Dearborn Downtown Development Authority
- ❑ East Dearborn Downtown Development Authority
- ❑ Dix-Vernor Business District Improvement Authority
- ❑ Warren Avenue Business District Improvement Authority
- ❑ Brownfield Redevelopment Authority

Each of these authorities is a legally separate entity with their own budgets and revenue sources.

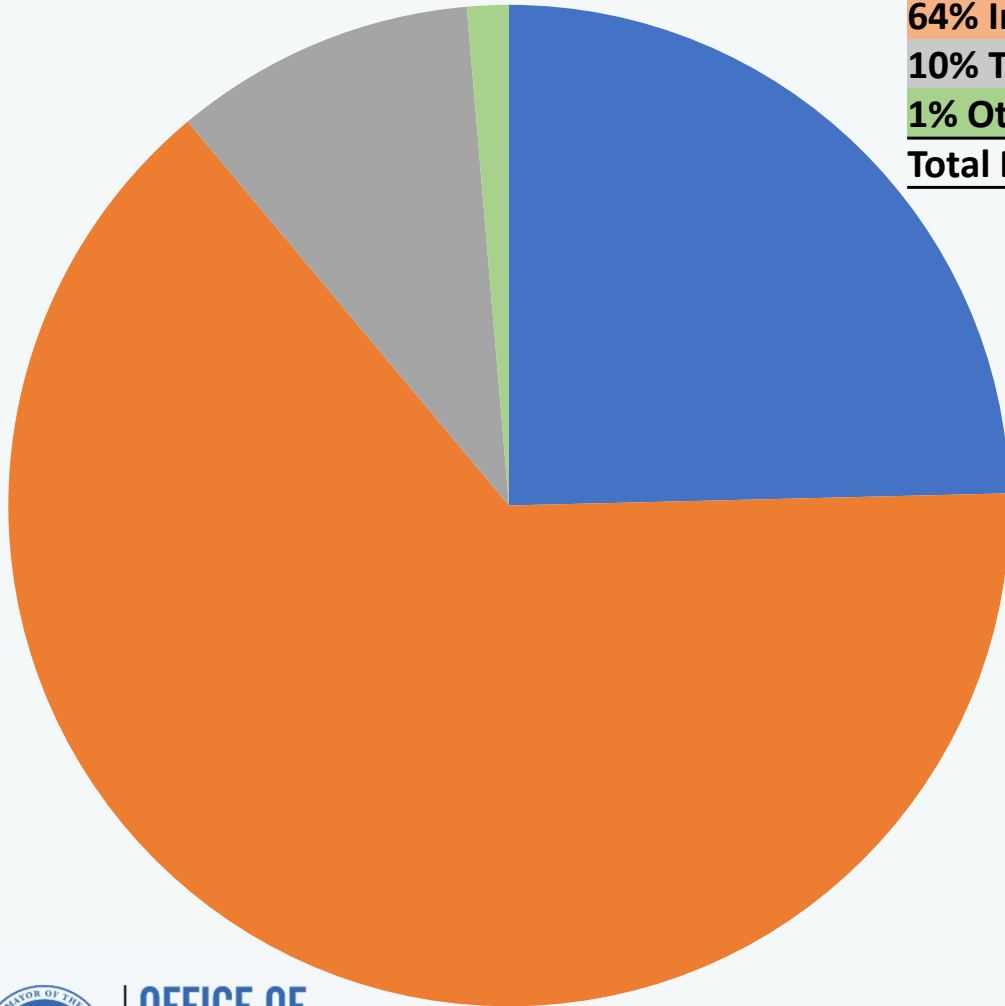
Economic Development, through its liaisons, is supporting a coordinated approach between these entities to drive a cohesive economic development vision for the city.



# D-V & WARREN BDIA FINANCING SOURCES

## FY2024 PROPOSED BUDGET

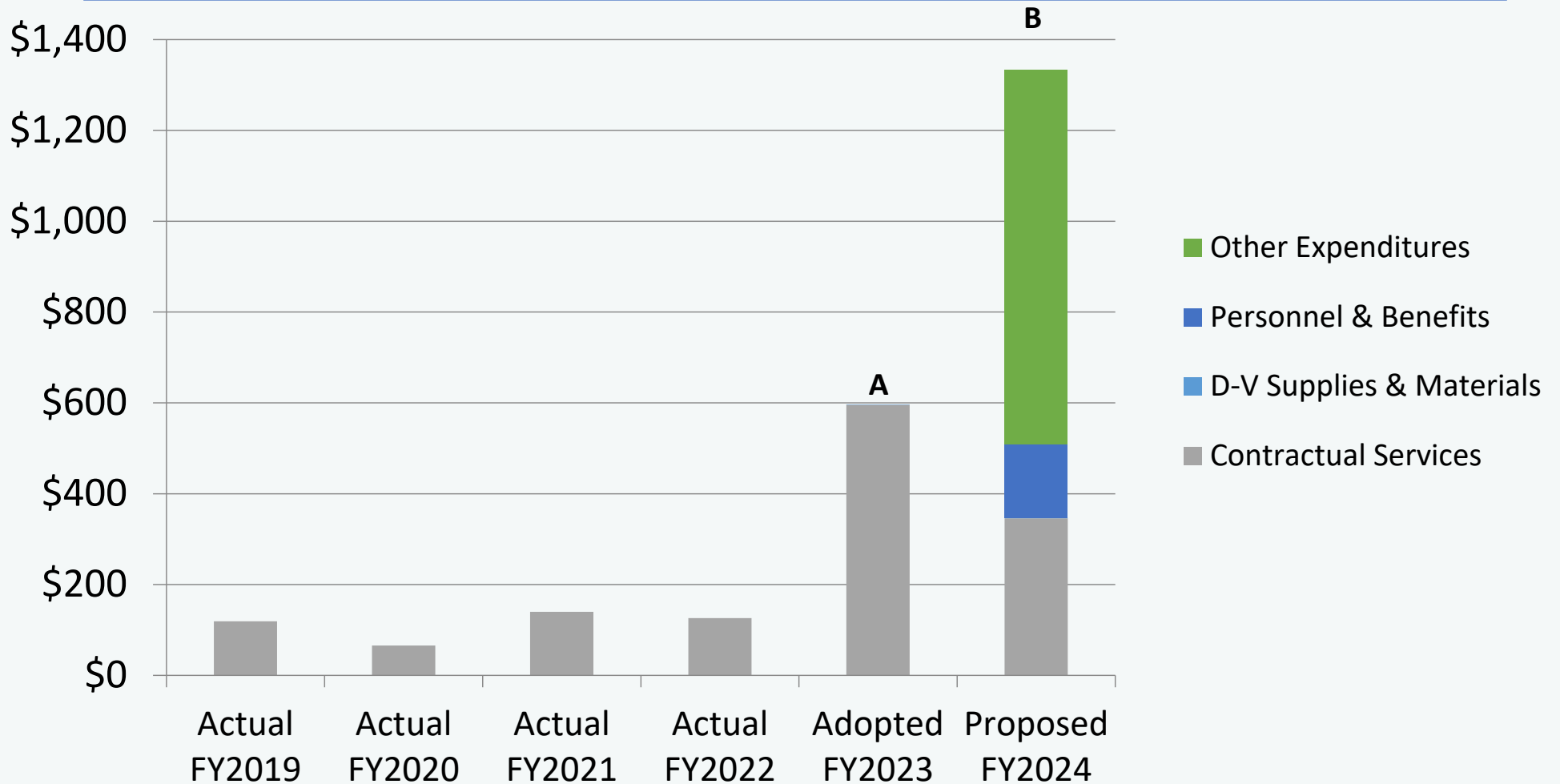
Revenue by Category	Dix- Vernor	Warren	Total BDIA
25% Property Taxes	\$ 48,000	\$ 305,700	\$ 353,700
64% Intergovernmental	100,000	824,167	924,167
10% Transfers In	35,000	105,000	140,000
1% Other Revenue	2,587	16,786	19,373
<b>Total BDIA Financing Sources</b>	<b>\$ 185,587</b>	<b>\$ 1,251,653</b>	<b>\$ 1,437,240</b>



- 25% Property Taxes
- 64% Intergovernmental
- 10% Transfers In
- 1% Other Revenue



# D-V & WARREN BDIA FINANCING USES



A. FY2023 Adopted included: Warren: \$150K Monument Sign, \$100K District Development Plan, \$90K Crosswalk Development. Dix-Vernor: \$70K Shade Plaza Development.

B. FY2024 Proposed: \$162K 2 Liaison Positions (1 per BDIA), \$824K Warren Façade Improvement, \$26K Mural install (Warren), \$20K marketing programs.

# D-V & WARREN BDIA FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance	
<u>Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>	
Salary, Wages, & Allowances	\$ -	\$ -	\$ -	\$ -	\$ -	\$131,736	\$131,736	0%
Personnel Services: Benefits	-	-	-	-	-	30,348	30,348	0%
<b>Personnel &amp; Benefits Subtotal</b>	-	-	-	-	-	<b>162,084</b>	<b>A 162,084</b>	<b>0%</b>
Dix-Vernor Sanitation Services	24,441	13,778	29,401	23,932	30,375	35,000	4,625	15%
Dix-Vernor Other Services	4,839	75	4,470	8,865	91,575	20,550	B (71,025)	-78%
Warren Sanitation Services	78,570	45,176	94,953	68,592	90,210	105,000	14,790	16%
Warren Other Services	11,106	6,713	11,140	24,705	383,595	185,300	C (198,295)	-52%
<b>Contractual Services Subtotal</b>	118,956	65,742	139,964	126,094	595,755	<b>345,850</b>	<b>(249,905)</b>	<b>-42%</b>
D-V Supplies & Materials	-	-	-	-	1,000	1,000	-	0%
Other Expenses	-	-	-	-	-	824,167	D 824,167	0%
<b>Total BDIA Financing Uses</b>	\$118,956	\$65,742	\$139,964	\$126,094	\$ 596,755	<b>\$1,333,101</b>	<b>\$736,346</b>	<b>123%</b>

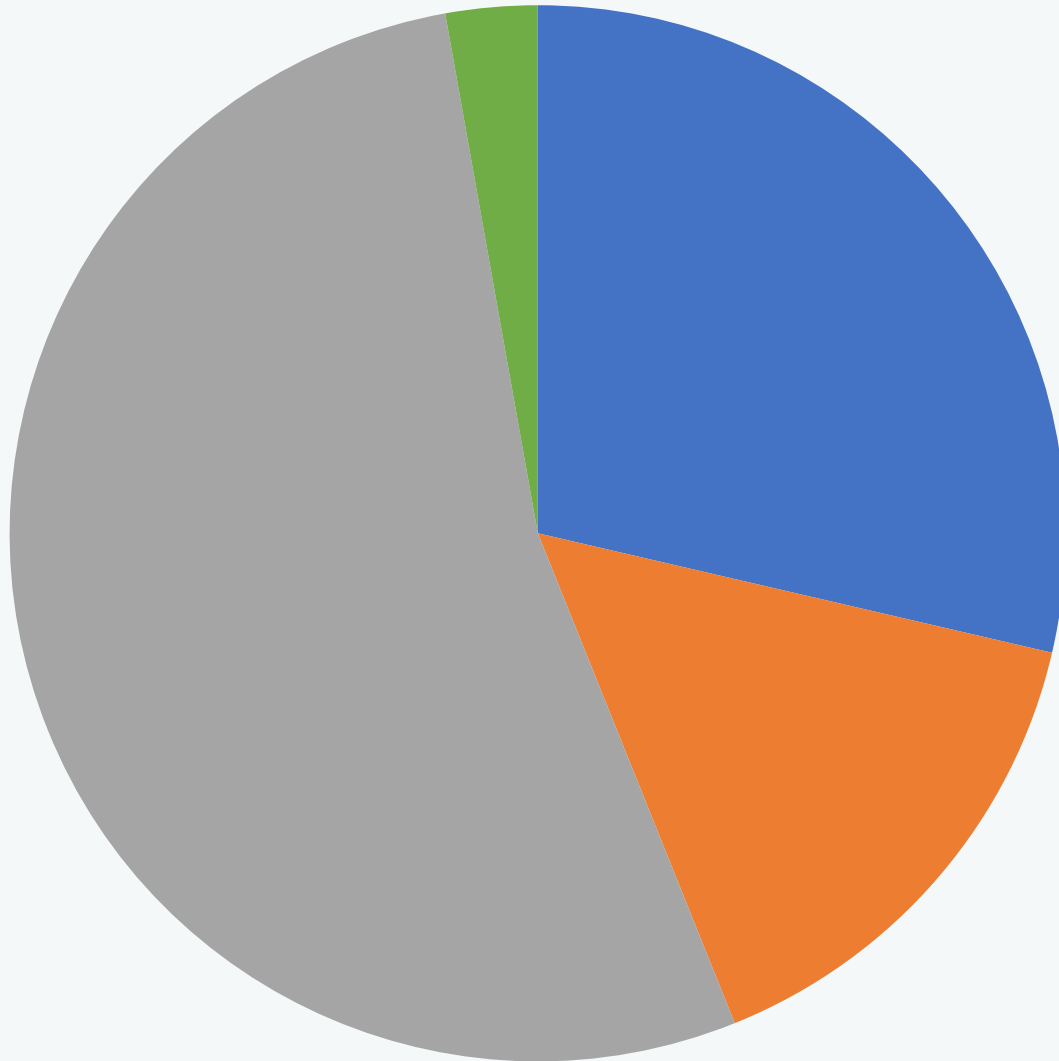
- A. **Personal & Benefits:** 2 Business Liaison positions added in FY2023.
- B. **Dix-Vernor Other Services:** \$70K Shade Plaza in FY2023.
- C. **Warren Other Services:** FY23: \$150K Monument Welcome Sign, \$90K Crosswalk Development. FY24: \$26K Mural install, \$20K Marketing Programs.
- D. **Other Expenses:** Warren Avenue Façade Improvement Program.



# BRA FINANCING SOURCES

## FY2024 PROPOSED BUDGET

---

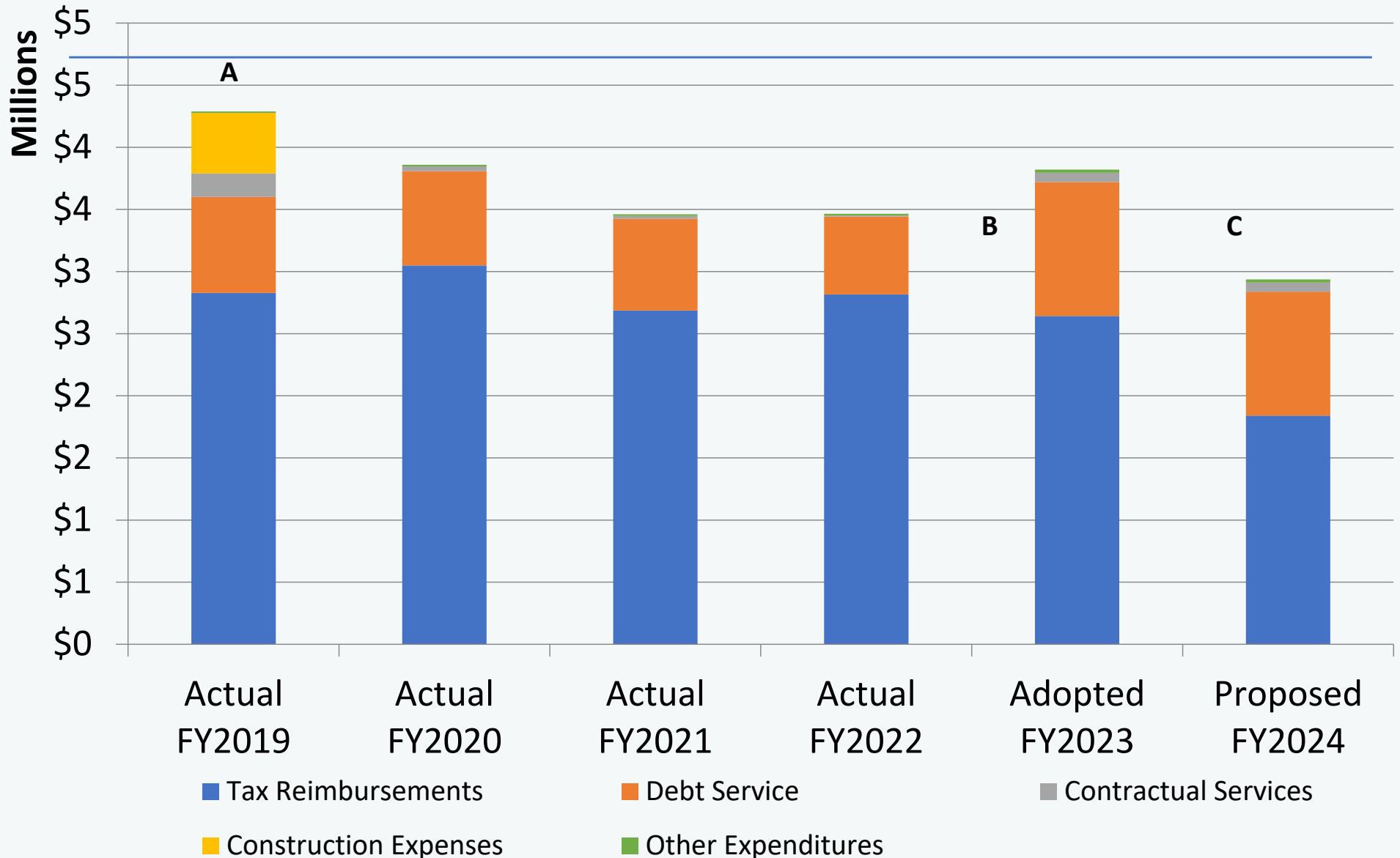


- 29% Property Taxes
- 15% Transfers In
- 53% LCSA
- 3% Other Revenue

Total BRA Financing Sources: **\$3,117,201**



# BRA FINANCING USES



- A. Construction Expenses in FY19 related to Wagner Place Parking Deck.
- B. Adopted vs Actual increase due to debt principal applied to liability at fiscal year end.
- C. Decrease in Tax Reimbursements due to the break-even methodology for Redico since the bond refinance in September 2021 and also the estimated LCSA decrease due to the millage non-renewal for AK Steel.



# BRA FINANCING USES

Expenditure by Category	Actual	Actual	Actual	Actual	Adopted	Proposed	Variance	
<u>Discretionary</u>	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2023 to FY2024</u>	
<b>Tax Reimbursements</b>	\$ 2,828,296	\$ 3,049,278	\$ 2,686,732	\$ 2,815,904	\$ 2,642,743	<b>\$ 1,840,252</b>	A	\$ (802,491) -30%
<b>Debt Service</b>	772,398	758,537	739,588	627,513	1,078,003	<b>997,460</b>	B	(80,543) -7%
<b>Contractual Services</b>	188,917	39,135	20,696	7,750	73,974	<b>73,473</b>	C	(501) -1%
<b>Construction Expenses D</b>	486,869	-	1,498	-	-	-	-	0%
Training & Transportation	-	-	-	-	5,300	<b>5,300</b>	-	0%
Supplies & Materials	-	-	-	-	300	<b>300</b>	-	0%
General Liability Insurance	11,510	12,590	13,720	14,678	12,826	<b>13,327</b>	501	4%
Communications	1,189	-	-	-	-	-	-	0%
Licenses, Fees, & Permits	-	-	-	-	7,100	<b>7,100</b>	-	0%
<b>Other Expenditure Subtotal</b>	12,699	12,590	13,720	14,678	25,526	<b>26,027</b>	501	2%
<b>Total BRA Financing Uses</b>	<b>\$ 4,289,179</b>	<b>\$ 3,859,540</b>	<b>\$ 3,462,234</b>	<b>\$ 3,465,845</b>	<b>\$ 3,820,246</b>	<b>\$ 2,937,212</b>		<b>\$ (883,034) -23%</b>

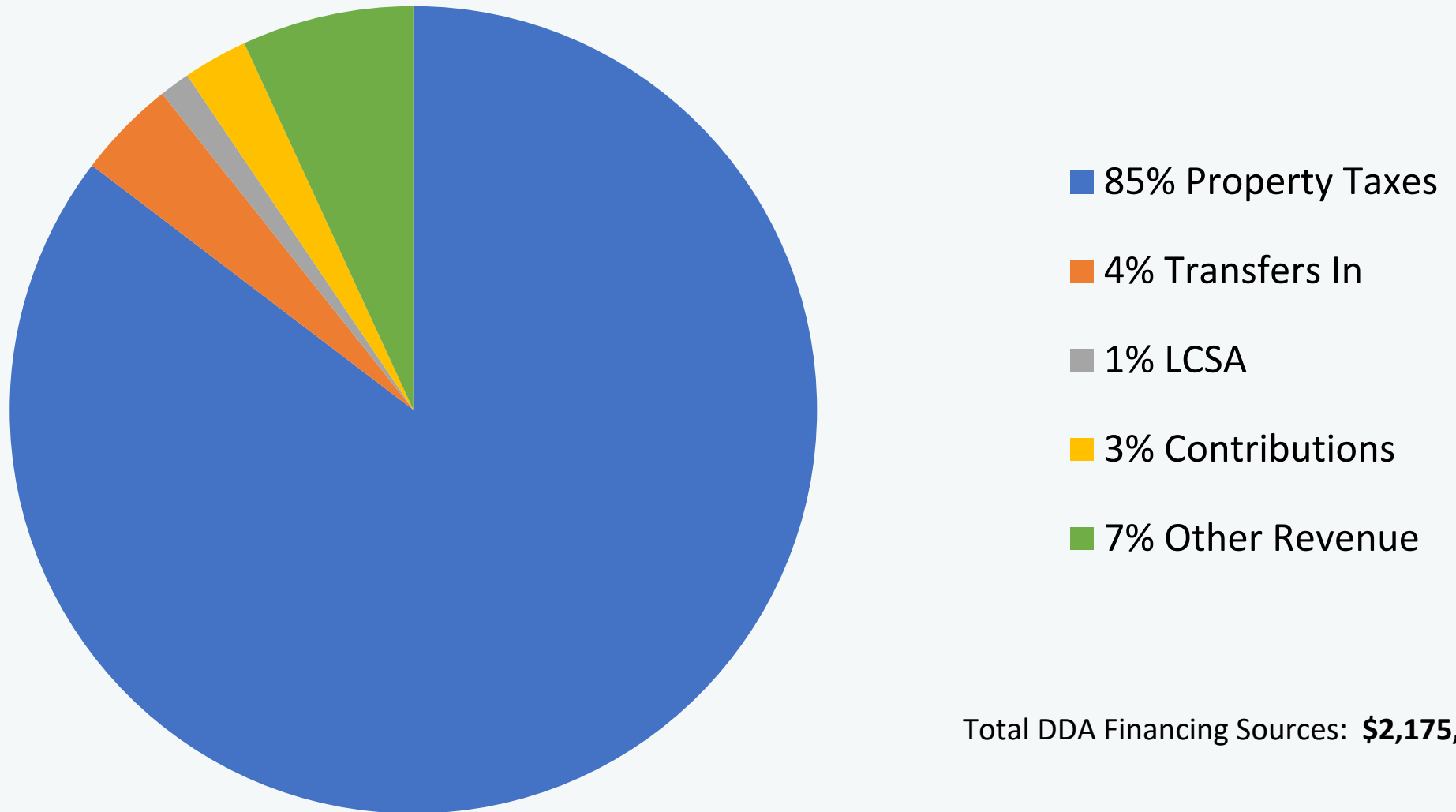
- A) Tax reimbursements vary with BRA Plans. Due to the 2009A LTGO bond refinance, BRA #7 Redico is set to break-even through the pass-through from the EDDDA. BRA #9 AK Steel is still receiving reimbursements for approved expenses, however, the tax capture has decreased due to lower taxable value of the parcels. Tax reimbursements for the BRA Plan #13 Fordland capture is net the debt service payments for 2017 LTGO BRA Wagner Deck bonds and payment of ½ SET capture to the State of Michigan.
- B) Principal payments for actual years reduce the liability, and therefore not in the actual expense but are in budgeted amounts. Amortization amounts and interest accruals are typically not included in the budget. FY24 decrease related to final payment of BRA DCC loan being paid in FY23.
- C) Contractual services in FY2019 include costs related to projects A35000 7041 Orchard redevelopment and M20027 for the Wagner Place Parking Deck. FY24 includes site assessment and preparation to determine potential brownfield feasibility.
- D) Construction expenses in FY2019 includes costs related to project M20027 for the Wagner Place Parking Deck.





# JOINT DDDA FINANCING SOURCES FY2024 PROPOSED BUDGET

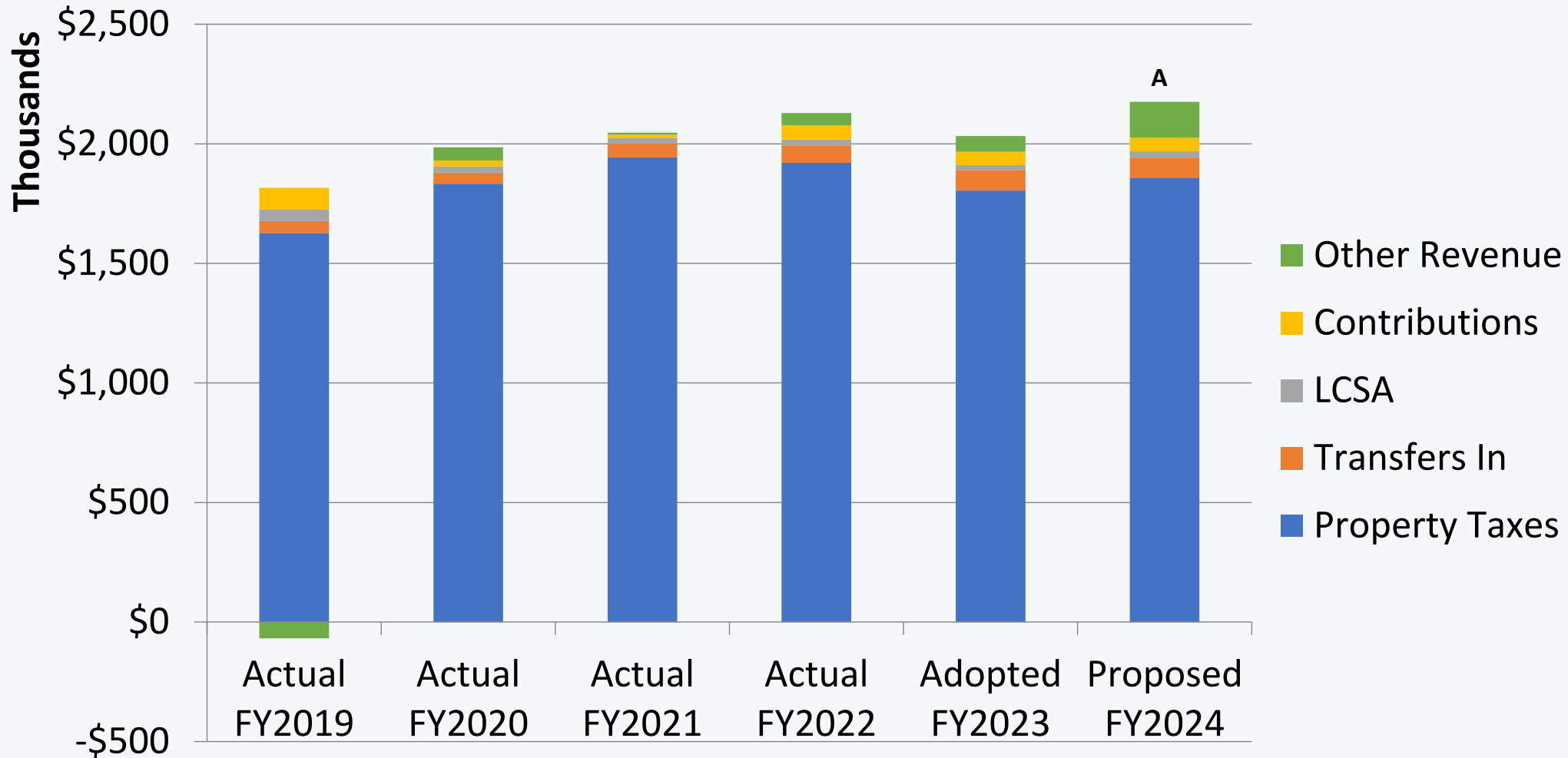
---



Total DDA Financing Sources: **\$2,175,132**



# JOINT DDDA FINANCING SOURCES



A. FY24: Property Tax increase related to property tax multiplier. Increase in interest rates on pooled cash investments.

# JOINT DDDA FINANCING SOURCES

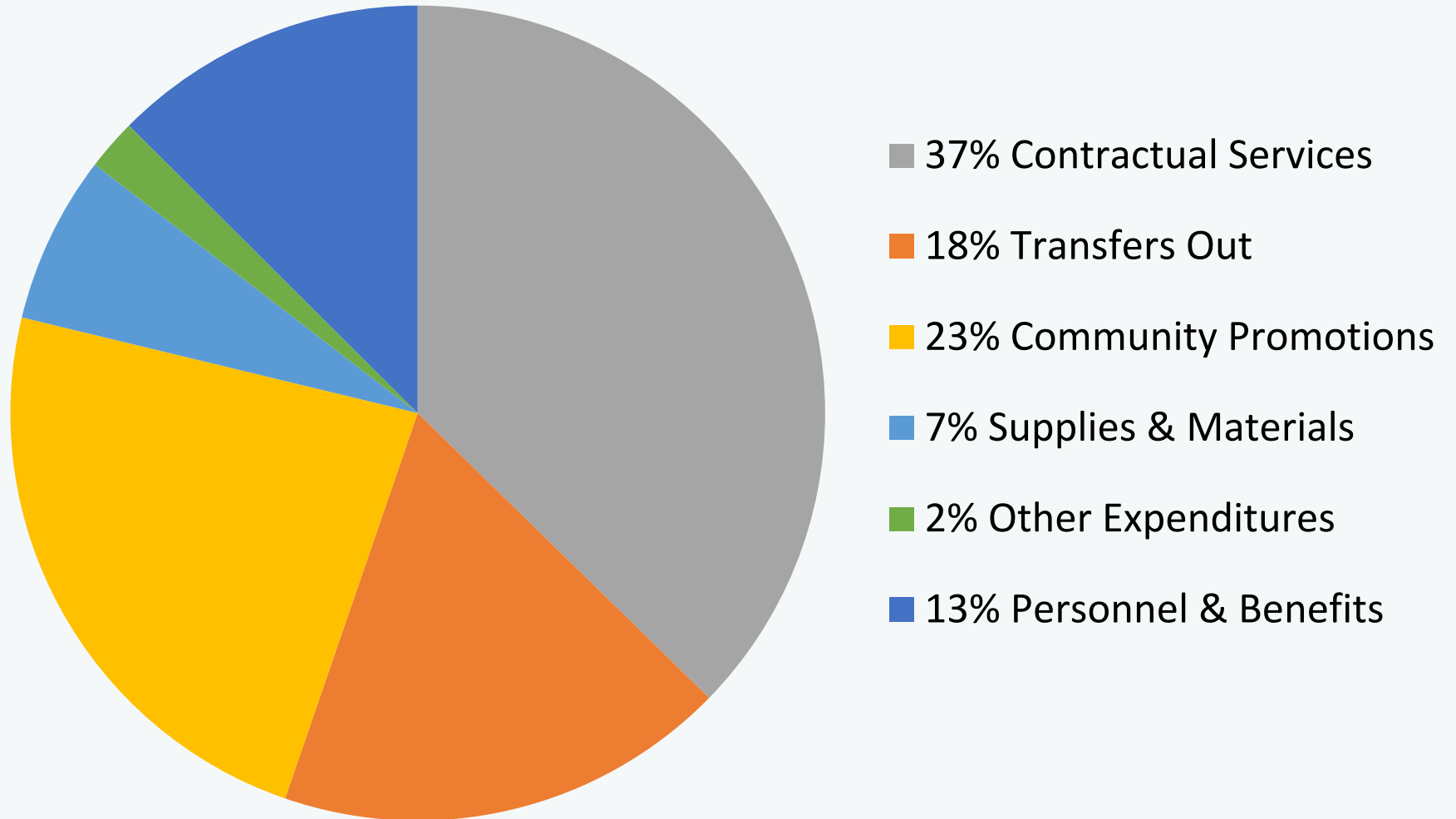
Revenue by Category	Actual FY2019	Actual FY2020	Actual FY2021	Actual FY2022	Adopted FY2023	Proposed FY2024	Variance FY2023 to FY2024	
<b>Property Taxes</b>	\$ 1,627,271	\$ 1,833,349	\$ 1,943,725	\$ 1,920,774	\$ 1,804,400	<b>\$ 1,856,400</b>	<b>\$ 52,000</b>	<b>3%</b>
<b>Transfers In</b>	49,707	46,476	57,725	72,725	86,325	<b>86,325</b>	-	<b>0%</b>
<b>Local Community Stabilization Authority</b>	49,046	26,223	23,965	24,712	20,713	<b>26,549</b>	5,836	<b>28%</b>
<b>Contributions</b>	90,198	24,508	13,105	59,430	55,500	<b>56,250</b>	750	<b>1%</b>
Licenses & Permits	-	12,895	(8,700)	21,025	11,625	<b>46,250</b>	<b>34,625</b>	<b>298%</b>
Intergovernmental	(140,605)	607	-	-	1,500	<b>1,500</b>	-	<b>0%</b>
Investment Revenue	47,084	34,258	191	(14,421)	661	<b>49,952</b>	<b>49,291</b>	<b>7457%</b>
Other Revenue	25,059	7,265	16,414	44,234	51,906	<b>51,906</b>	-	<b>0%</b>
<b>Other Revenue Subtotal</b>	<b>(68,462)</b>	<b>55,025</b>	<b>7,905</b>	<b>50,838</b>	<b>65,692</b>	<b>149,608</b>	<b>83,916</b>	<b>128%</b>
<b>Total DDA Financing Sources</b>	<b>\$1,747,760</b>	<b>\$ 1,985,581</b>	<b>\$ 2,046,425</b>	<b>\$2,128,479</b>	<b>\$2,032,630</b>	<b>\$ 2,175,132</b>	<b>\$ 142,502</b>	<b>7%</b>

- A. **Property Taxes:** Taxable value increases in EDDDA offset by decreases in WDDDA, in addition to 5% inflationary factor.
- B. **Licenses & Permits:** Estimated WDDDA increase \$35K for festivals and events.
- C. **Investment Revenue:** Interest rate increases on pooled cash investments.



# JOINT DDDA FINANCING USES FY2024 PROPOSED BUDGET

---



Total DDA Financing Uses: **\$2,651,398**



# DDDA FINANCING USES: FY2024 PROPOSED BUDGET

<b>Expenditure by Category</b>			<b>Total</b>
<b>Discretionary</b>	<b>WDDDA</b>	<b>EDDDA</b>	<b>DDA</b>
Salary , Wages, & Allowances	\$ 137,672	\$ 138,989	\$ 276,661
Personnel & Services: Benefits	24,281	31,446	55,727
<b>Personnel &amp; Benefits Subtotal</b>	161,953	170,435	332,388
<b>Transfers Out</b>	215,900	260,400	476,300
<b>Contractual Services</b>	536,970	452,350	989,320
<b>Community Promotions</b>	309,000	314,000	623,000
<b>Supplies &amp; Materials</b>	105,450	71,350	176,800
Repair & Maintenance Services	960	960	1,920
Utilities	8,356	-	8,356
Other Expenses	940	15,143	16,083
Training	4,000	4,000	8,000
General Liability Insurance	8,618	8,423	17,041
Communications	1,095	1,095	2,190
<b>Other Expenditure Subtotal</b>	23,969	29,621	53,590
<b>Total DDA</b>	<b>\$ 1,353,242</b>	<b>\$ 1,298,156</b>	<b>\$ 2,651,398</b>
<b>Financing Uses</b>			



---

# QUESTIONS?

